

GENERAL LIBRARY

JAN 13 1915

WAY OF

THE

Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY. R. R. BOWKER, *President and Treasurer*, FREMONT RIDER, *Secretary*.

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK

Entered at the Post Office at New York, N. Y., as second-class matter

VOL. LXXXVII., No. 2

NEW YORK, January 9, 1915

WHOLE No. 2240

Put down on
YOUR CALENDAR
March 25, 1915
as the publication date of
ANGELA'S BUSINESS

Mr. Harrison himself says, "Angela's Business might be described as a little comedy of women which in less modern times would undoubtedly have been entitled 'Charles and the Ladies.'"

"From one point of view it is an old-fashioned romance seen from the new-fashioned angle of vision."

Illustrated by F. R. Gruger. \$1.35 net

HOUGHTON MIFFLIN COMPANY

NOW FOR 1915==TWO JANUARY NOVELS

The Re-appearance of the Canny Priest-Detective

THE WISDOM *of* FATHER BROWN

By GILBERT K. CHESTERTON

Author of "The Innocence of Father Brown"

"Chesterton has conceived the cleverest variant of Sherlock Holmes we have yet seen."—*New York Evening Post*.



As a detective Father Brown out-Sherlock's Holmes and surpasses Lupin. Those who read and enjoyed "The Innocence of Father Brown" will be eager to read Mr. Chesterton's further series of stories; those who have not yet read the former volume, on reading this will repair their omission.

Ready January 22d. 12mo. Cloth. \$1.30 Net

HORACE W. C. NEWTE'S TIMELY NOVEL

A PILLAR OF SALT

By the Author of "The Home of the Seven Devils," etc.

MR. NEWTE'S new story might be termed "a lesson to women," especially to the "idle wives." Avice Dale had everything that is supposed to make a woman happy—an indulgent husband, a comfortable home, a charming young daughter; but she was possessed with the spirit of unrest and she wanted "something to happen." The advent of an aspiring novelist into her social circle provided her with new experiences, but ultimately brought about the destruction of the home.

Mr. Newte, with his usual skill and humor, has introduced into his story some inimitable characters who figure in the Woman's Cause and the Suffrage Movement.

Ready January 22d. Large 12mo. Cloth. \$1.35 Net

JOHN LANE COMPANY :: NEW YORK

Macmillan's New Spring Fiction For 1915

Mr. Winston Churchill's New Novel

A FAR COUNTRY

By WINSTON CHURCHILL, Author of "The Inside of the Cup," "A Modern Chronicle," "Richard Carvel," "The Crossing," "The Celebrity," "Coniston," etc.

In "A Far Country" Mr. Winston Churchill has written a novel that is bound to arouse even more interest and discussion than its immediate predecessor, "The Inside of the Cup," one of the most successful novels ever written. In this new novel Mr. Churchill turns to another of our social ills and with even greater daring lays bare the truth. The title is taken from the Biblical quotation concerning the prodigal son—"and took his journey into a far country and there he wasted his substance in riotous living." This gives some hint of the tremendous scope, tensility and human interest of the author's theme. Mr. Churchill has spread a big canvas and on it he has drawn a true picture of contemporary American manhood and womanhood.

Cloth, 12mo. \$1.50. Ready in May.

Mr. Wells's New Novel

BEALBY

By H. G. WELLS, author of "The Wife of Sir Isaac Harman," etc.

In this story Mr. Wells describes in his inimitable style the revolt of an ambitious boy whose aim is to accomplish "something big." The situations abound in that delightful humor for which Mr. Wells is so famous. Dick Maltravers or "Bealby," who runs away from his troubles only to encounter fresh ones, is as wholly charming a character as Mr. Wells has ever created.

Frontispiece. \$1.35. Ready in March.

Mr. Phillpotts's New Novel

BRUNEL'S TOWER

By EDEN PHILLPOTTS, author of "Faith Tresilion," "The Three Brothers," etc.

In his latest novel Mr. Phillpotts has chosen for his theme the regeneration of a faulty character through association with dignified honest work and simple, sincere people. Humor and a genuine, sympathetic understanding of the human soul are reflected throughout the story. Always an artist, in this book is probably Mr. Phillpotts's most notable contribution to literature.

Cloth, 12mo. \$1.50. Ready in March.

New Fiction by Jack London

SHORT STORIES

By JACK LONDON, author of "The Mutiny of the Elsinore," "The Sea Wolf," etc.

As master of the short story form of fiction, few writers are gifted with the brilliant imagination of Jack London, and still fewer are so well grounded in the technique of his art. The present book brings forward the more notable of his recent tales and is altogether as gripping, varied and interesting a collection as ever yet issued.

Cloth. 12mo. \$1.35. Ready in April.

A New American Novel

GETTING A WRONG START

The author of this volume, who prefers to remain anonymous, is said to be a well-known American writer, who here tells in fiction form the intimate story of his own eventful life. Recounting the adventures of a young man who, at an early age, is thrown on his own resources, an exceedingly real and graphic tale is revealed, of unfailing interest.

Cloth. 12mo. Ready in February.

Mr. Ervine's New Novel

MRS. MARTIN'S MAN

By ST. JOHN G. ERVINE. An unusual novel, picturing Irish home life and introducing many interesting characters. Mr. Ervine writes with power of the plain people of his story and with a spirit of tolerance, love and wisdom toward the human race.

Cloth. 12mo. \$1.35. Now Ready.

Mr. Ferris's New Novel

The Business Adventures of Billy Thomas

By ELMER E. FERRIS. Mr. Ferris writes with spirit, with a keen knowledge of business methods, and in the experiences of a remarkable salesman, gives us a story full of life and rapid action mixed with a considerable amount of humor.

Cloth. 12mo. \$1.25. Ready in March.

Mr. Poole's New Novel

THE HARBOR

By ERNEST POOLE. A vivid story of New York harbor and of city life, in which many of the social and industrial tendencies of the day are reflected. Written with intensity, the theme is of absorbing interest.

Cloth. 12mo. \$1.40. Ready in February.

Mr. Stringer's New Novel

THE COUNTERFEITERS

By ARTHUR STRINGER. A striking novel developed with consummate skill, enhancing Mr. Stringer's reputation as one of the foremost writers of good detective stories. A surprise in every chapter with perplexing situations contribute largely to the fascination of the tale.

Cloth. 12mo. \$1.35. Ready in April.

Published at
64-66 5th Ave., N. Y.

The Macmillan Company

On sale wherever
books are sold

A Syndicated Book Magazine For Local Booksellers

A mailing list is the live bookseller's best asset. All successful dealers recognize this fact and endeavor to keep their customers posted each month regarding the new issues of the press.

A very large proportion of them now use for this purpose **THE BOOK REVIEW**, a readable little imprint magazine, skillfully edited and illustrated, especially for the retail trade.

THE BOOK REVIEW is syndicated throughout the United States, i. e., one dealer only gets it in each city; each dealer (with the exception of a few of the very largest cities) has the exclusive circulation for his town.

Out of the one hundred largest cities in the United States fifty-seven are now served by **THE BOOK REVIEW**. This besides the booksellers in smaller cities who are equally enthusiastic distributors.

M O R A L

If you want to consider **THE BOOK REVIEW** for your city, write at once for terms. The cost is nominal. But, we will say frankly, that if you do not keep a mailing list of your customers this proposition will not appeal to you, and the few dollars it costs per year will be practically wasted.

The Publishers' Weekly

R. R. BOWKER CO.
241 W. 37th Street
NEW YORK

A Great Story of the European War.

The Guns of Europe

By Joseph A. Altsheler

Author of "The Guns of Bull Run," "The Sword of Antietam," etc.

Here is a book you can sell to men and boys of all ages, and to women as well. *Everybody* is interested in the mighty conflict across the sea,—the most stupendous war in history. *Everybody* wants to get true pictures of the actual scenes of strife. But they can't get them from brief newspaper accounts nor do they want to read the dry theoretical books by college professors. They want *color* and *action*. "The Guns of Europe" will give them both.

"The Guns of Europe" is a thrilling war story, such as only Mr. Altsheler can write. At the same time it gives a truer and more vivid picture of the actual fighting than can be gained from any of the current "war books." The author was in Europe when the war broke out and actually witnessed much of the fighting which he so graphically describes.

The reader will follow with bated breath the daring flight of the young American traveler with a friendly aviator, the pursuit of hostile air-craft and the battle in mid-air. And he will thrill at the vivid account of the Battle of the Marne, in which the construction and action of the huge German siege guns are realistically described.

Illustrated. 12mo. Cloth. \$1.30 net.
Postage extra.



READY SOON

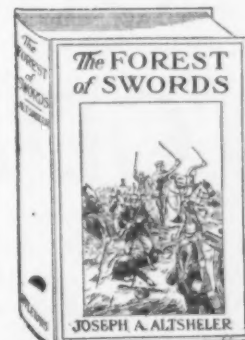
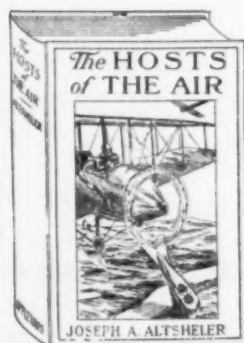
Two More Volumes of the World-War Series

By Joseph A. Altsheler

"The Guns of Europe" is the first of a series of three splendid, stirring stories of the present war in Europe. The others, "The Hosts of The Air" and "The Forest of Swords," are coming soon. Every one of these books will be a big seller. Special set price, \$3.75 net.

(Through a printer's error the price of this set was given in last week's issue as \$1.75 instead of \$3.75 net.)

Order the complete set NOW!



D. APPLETON & COMPANY, 35 W. 32d St., NEW YORK

THREE NEW NOVELS FOR**The Second Blooming**

By W. L. GEORGE

A searching analysis of marriage in England's upper-middle class which pictures the lives of three sisters at a period five to ten years after their marriage.

\$1.35 net

JANUARY**1915****Mr. Grex of Monte Carlo**

By E. PHILLIPS OPPENHEIM

An amazing story of international intrigue with a Monte Carlo background revealing the process of war in the making. *Illustrated by Will Grefe.*

\$1.35 net

**OUT
TODAY****The Turbulent Duchess**

By PERCY J. BREBNER

Mr. Brebner harks back to the days when empires were in the making, in this fascinating tale of love, chivalry and adventure. *With frontispiece.*

\$1.30 net

PUBLISHED BY
LITTLE, BROWN & COMPANY, Boston

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

January 9, 1915

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

THE SPIRIT AND THE LETTER.

WHEN the net book system, so-called, was adopted by the American book trade it embodied as one of its essential provisions the rule that upon the expiration of a certain period (one year) from their dates of publication, net books passed out of protection, that is their prices could be cut at the discretion of the bookseller.

The purpose of this rule is obvious. Within twelve months a book proves its market: if the dealer finds he has an overstock, if the saleability of the book proved transient and has passed; if simply it disappointed the hopes of publisher and bookseller, the bookseller should have opportunity to "unload" it at its proved value, to "work off" his otherwise unsaleable merchandise at such price as he can get for it. This is the opportunity afforded by the rule in question.

But there has grown up in one or two quarters a curious misconception. A few booksellers—a very few—have apparently deemed this rule mandatory rather than permissive. Intended to apply only to the "plugs" of their stock—to use the expressive trade vernacular—these few booksellers have applied it to all their lines. Instead of cutting prices on one or two slow-sellers, they have habitually cut them on all their best sellers. Instead, in other words, of using a wise trade rule to stop losses they have made it the unwise excuse for throwing away profits!

Fortunately this particular form of retail insanity is becoming increasingly rare, out of the book trade as well as in it. There is, of course, no reason at all for cutting the retail price of "Queed" or "The Harvester" or "The Rosary" just because a calendar year happens

to have elapsed since their respective first publications, no more reason than for taking the equivalent difference in cash and dropping it overboard into the nearest large stream in your vicinity. From a business standpoint one is just as suicidal as the other. On most books published, both publisher and bookseller lose money. On a few, which continue to be good sellers, perhaps year in and year out, publisher and bookseller alike must rely, not only to recoup other losses, but to reap any profit. If any bookseller is so blind as to throw away all or any part of his margin of profit on these continuing good sellers he deserves our continuing sympathy!

It should be emphasized that booksellers of this type are exceptional, almost as rare in fact as the price-cutter proper. The publishers report to us that, as a whole, the country over, booksellers have disregarded the year limitation and have maintained prices on "live" fiction as long as it continued to be live. And this was as true of department as of regular bookstores. But the temptation to cut prices is so insidious that no warning against the practice can be too often repeated.

So deeply rooted is the fallacy that a cut price secures a competitive advantage that even yet an occasional bookseller (once the net price limit created for his support and protection has expired) will make sweeping reductions on one or two outstanding successes—his best selling and most profitable items!—to secure the advertising boom of the action. As if students of economics and advertising alike have not clearly shown that any "competitive advantage" gained by this sort of advertising is not only very temporary in its direct effect but indirectly of a boomerang nature. One dealer cuts; his competitor cuts to meet him; both of them discard the non-profitable line in disgust; the manufacturer cuts down the dealers' discount to discourage similar price cutting elsewhere—was there ever a more vicious circle of economic loss without a single compensatory gain? Both price cutting dealers lose money; the public loses opportunity to buy; the manufacturer loses retail outlets; all other dealers lose a portion of their profits!

Price cutting never pays.

CERTAIN books of a specialized and technical nature are, through the very shortness of their radius of appeal, doomed to the limbo of slow sellers. The problem of the publisher

with such a book is to get it before the man in a thousand who really wants it, and to get it there with the minimum expenditure for publicity. Such national associations and societies as the American Bankers' Association, the American Society of Landscape Architects, etc.—contain a very high percentage of these "men in a thousand," men who really want a specialized work in their particular line; and since those who attend the annual conventions of such organizations are in a sense picked men; interested above the average in their profession or business, and with money to indulge their interests, such conventions would seem to offer a convenient medium for pushing books of this specialized type. Just what method should be employed could be worked out; no one would probably prove generally applicable. The circulation at the convention of annotated lists of carefully selected books, new or old, in a given field should give effective and valuable publicity at low cost. That the possible field is a large one is evidenced by the fact that in New York City alone during the month of January some sixty conventions, national, international or regional in scope, will be held.

WE are glad to be able to announce that the United States with 1915 comes into definite relations with Great Britain under the new British Code through the issue of Orders in Council by the English government and by corresponding proclamation of the President of the United States. Hitherto, and especially since the enactment of the new Imperial Code, American relations with Great Britain in respect to copyright have not been fully determinate. This was peculiarly true as to the status of unpublished manuscripts in England and of the protection of dramatic and musical rights, both of which were specifically treated in the new Imperial Code, under which until now there had been no relations with this country. The Department of State and the English Foreign Office gave careful attention to this joint action in the latter part of 1914, so that Orders in Council and the Presidential Proclamation might be issued, making the new relations operative from January 1st. We shall give the text of the documents as soon as practicable.

Sisyphus, of classical legend, had the job of perpetually rolling a stone uphill, without ever reaching the top. The advertiser who suddenly cuts off the light of publicity has often just such a job.—*British and Colonial Printer and Stationer.*

HISTORY OF TRADE HOLDS NO YEAR LIKE LAST, SAYS DUN'S REVIEW.

Of such interest is Dun's annual review of trade for the year 1914 that the PUBLISHERS' WEEKLY reprints a portion of it, even though it deals with general business conditions and concerns the book trade but indirectly.

After passing, between July and December, through nearly every possible experience of adversity, except that of complete collapse, says the review, the new year opens with business in the United States rising above depression and confronting the future with new confidence, and with clear signs of developing activity.

Since the beginning of the modern system of credits in the middle of the seventeenth century there has been a succession, at regular cycle intervals, of financial upheavals, but nothing approaching in violence and extent the overwhelming convulsion of the markets in 1914, as the result of the sudden outbreak of the European war.

Moratoriums in practically every nation abroad; the closing of the stock exchanges in every city; confusion in all the processes of money and exchange; the commerce of the world demoralized; 5,000,000 tons of shipping withdrawn from the ocean thoroughfares of trade—these were some of the instant developments of the war, the declaration of which led at once to a run on the historic Bank of England, that was stopped only by the prompt action of the British Government.

The United States, although a neutral country, suffered almost as much in a business way as the nations actually engaged in the conflict. Three things rendered our position especially serious. The first was that this was a debtor nation, vast quantities of stocks and bonds of our corporations being held abroad; the second was that we had practically no merchant marine in the foreign trade, and our commerce seemed to be threatened with complete extinction, while our principal crop, cotton, though large beyond precedent, was cut off from its greatest foreign consuming markets.

But with admirable self-control, courage and wisdom, the national government, with the patriotic co-operation of bankers and merchants, at once planned and carried into effective execution great measures of relief. Foreign ships were admitted to American registry, government war risk insurance was instituted, a \$100,000,000 gold pool was formed to protect the foreign exchange market, another fund of \$130,000,000 was raised to facilitate the carrying and marketing of cotton, and other emergency steps were taken.

While these heroic measures were being conducted, the nation proceeded with the establishment of its new Federal Reserve Bank system, which was successfully inaugurated with all its facilities for the conservation of reserves and the wider extension of commercial credits. Feeling its way cautiously, the securities market gradually overcame its early prostration, and in December the New York

and other stock exchanges of the country were reopened without evidence of extensive liquidation, while the cotton and coffee exchanges also resumed business. Money became easy and exchange more normal, and the whole financial machinery of the country resumed its regular and orderly movement.

Naturally, as a result of the extraordinary events abroad, domestic trade suffered severe depression; bank clearings and railroad earnings declined heavily; the number of failures multiplied, and unemployment, with its attendant evils, increased. While the entire country was affected, certain sections suffered less than others. On the whole, the West, which was benefited by the big grain crops, notably the record breaking yield of wheat, marketed at high prices, was most favored, while the South was severely hurt by the cotton collapse and the East by the prostration of foreign commerce and the suspension of the markets for securities.

As the year closed, however, so far had the markets adjusted themselves to a war basis, that the great conflict abroad began to lose some of its overwhelming significance and our domestic problems came more to the front. Several developments served to mitigate the effects of the war. One was the institution of the emergency measures already referred to. Another was the immediate appearance of enormous foreign orders for American breadstuffs and other supplies for the use of the contending armies and their dependent populations. Exports grew to large proportions—every available ship being pressed into service at high rates for freight—and the normal balance of trade in favor of this country was re-established.

JOHN HOWELL, THE SAN FRANCISCO DEALER, PLANS EXPOSITION BOOKSHOP.

JOHN HOWELL, the well known San Francisco rare book dealer, plans, according to the *San Francisco Call-Post*, to run a unique rare book shop in the old English style at the coming Panama-Pacific Exposition. The *Call-Post* says:

At the exposition Mr. Howell is to have a book shop which will be an exhibit in the development of the art of printing and binding and the making of books from the day of illuminated manuscripts to the year 1915.

Set in the sophisticated aisles of the Liberal Arts building, the old English book shop will be a quaint anachronism. It will be fashioned after an old English cottage of the Anne Hathaway type, part timber, part plaster, with a thatched roof, two stories in height. In the interior it will be as an old English book shop, and on its shelves will be books which were usually sold over the counter in



THE ELIZABETHAN BOOKSHOP WHICH JOHN HOWELL, THE SAN FRANCISCO BOOKSELLER, PLANS TO HAVE AT THE PANAMA-PACIFIC EXPOSITION.

the days when this type of building was in practical use.

Into this type of book store, say in the year 1786, a Londoner, Sheridan, the dramatist, might have wandered.

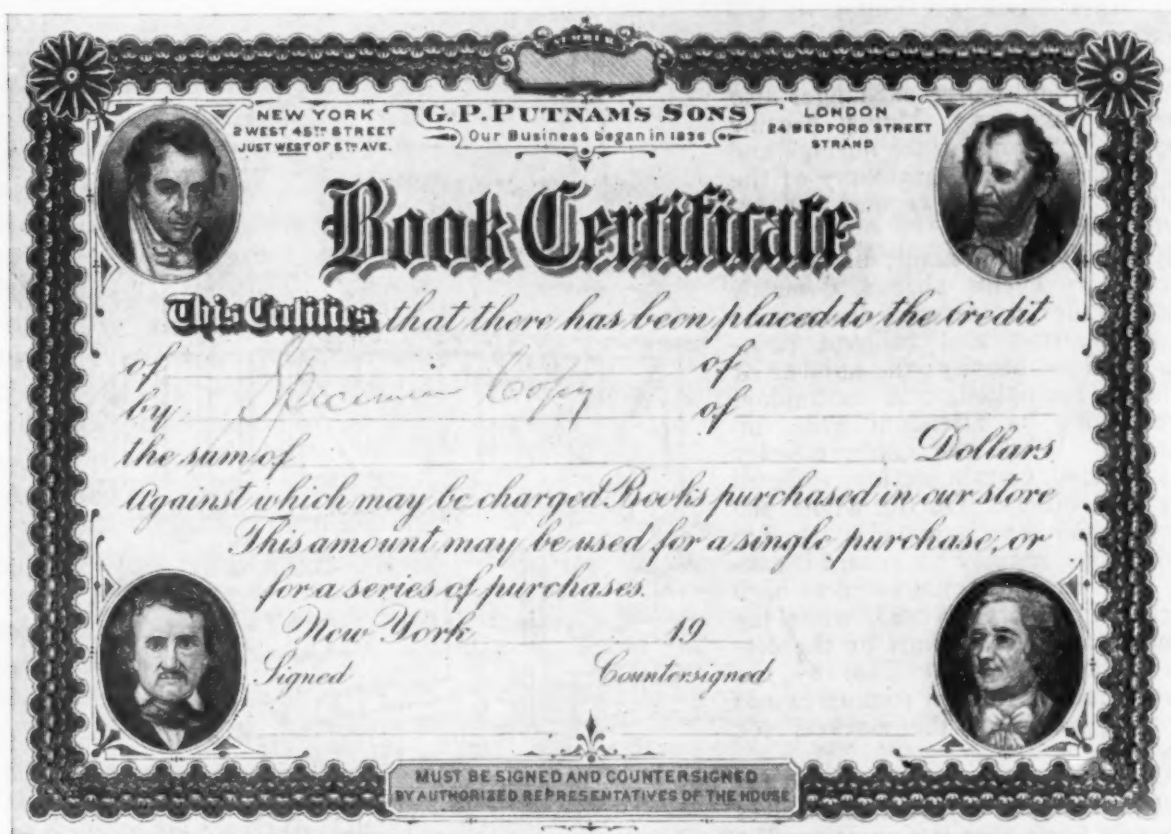
"Here, Mr. Sheridan, is a book of poems published by a young Scot named Burns. I never heard of him before, but he can write pretty sentiment."

And for a few shillings Mr. Sheridan might have bought the book and read for the first time "The Cotter's Saturday Night," "To a Field Mouse" and other poems that have entered into the language and the hearts of all English speaking peoples.

At this old book shop, which Howell will conduct at the exposition, you may ask to see the identical book, one of the copies of the first edition of Burns' poems.

Howell will have on exhibition illuminated manuscripts of the thirteenth, fourteenth and fifteenth centuries and printed books of the sixteenth, seventeenth and eighteenth centuries, along with a few worthies of the twentieth century, for such people as are interested in volumes that will (perhaps) command prices of \$4000 128 years from to-day.

He will have beautiful works that show the cloister's art of decorating manuscripts with gold that glistens as brightly 700 years after it has been laid as it did the day the Flemish monk finished his holy task. There will be on exhibition a copy of Ptolemy's geography, printed in 1525, in Latin, containing the first map ever published of America, and the first Italian edition of that historic text, published



G. P. PUTNAM'S SONS ARE TRYING THIS "CERTIFICATE" AS A SOLUTION OF THE GIFT BOOK PROBLEM. THE ORIGINAL IS ABOUT FOUR TIMES THIS SIZE AND IS HANDSOMELY ENGRAVED. PUTNAM'S REPORT THAT THE SALE OF "CERTIFICATES" AT THE CHRISTMAS SEASON WAS VERY SATISFACTORY AND THAT THEY ARE ANTICIPATING A STEADY DEMAND FOR THEM THROUGHOUT THE YEAR.

in 1548, containing the first map of the two hemispheres—not especially accurate maps, in these days of geographic survey, but they were vastly instructive in the sixteenth century.

In his exhibit cottage Howell will also have a splendid loan collection of rare books owned by California collectors. Furthermore, he will have a studio in his shop in which artists in book binding and allied crafts will demonstrate the delicate articulation of books. There will be displays of autographs of famous writers—Tennyson, Browning, Moore, Carlyle—of old California newspapers and of other things which will appeal to the book lover and the book reader and the person who is interested in any aspect of the most influential art of all—the art of the printed book.

CASE INVOLVING DISTINCTIVENESS OF WORD "CLASSIC."

A recent British trade-mark case centering around the question of the distinctiveness and the consequent right to the exclusive use of the word "classic" is of some interest to the book trade in its relation to similar borderline titles in book publication. According to the case as reported in the (English) *Stationery Trades Journal*, W. N. Sharpe of Bradford was known to the English trade as the maker of a series of Christmas and other greeting cards which went under the title "Classic." When a competitor also made use of this word "Classic" Sharpe brought suit to restrain its use and the court upheld him.

The case was then appealed and the Court of Appeal reversed the decision of the lower court, deciding that "Classic" is one of that class of words which cannot be adopted as a trade mark. Former cases were cited in which it was laid down that no word could be registered unless it was distinctive, and that there are some words which are incapable of being so adopted, such as "good," "best," "excellent," "superfine." The word "Classic" was held to be merely a laudatory term. This, the court held, was proven by the use of the word within the last five years by half-a-dozen firms in other lines of business, as well as by its previous use at various times by other firms in the same trade.

The plaintiff's claim for damages for "passing off" also failed because the lettering and get-up of defendant's goods were essentially different from those of the plaintiff's goods.

BOOKSELLING AS AN ART.*

THERE is probably no business whose romantic side has been more overlooked than the high industry of selling books. In fact, this is something more than a business—it is a profession and one that calls for the highest art. It depends for its success, of course, like other lines of trade, upon honesty, industry, enterprise, etc. But, more than almost

*Robert E. Knowles, Author of "St. Cuthbert's," "The Singer of the Kootenay," etc., in the Canadian *Bookseller and Stationer*.

any other, it demands the fine points of tact, delicacy, discernment of character—in a word, there is hardly any business that affords so much scope for the play of personality as that of selling books.

For the bookseller is dealing with living things. Books have souls, and so have book-buyers—and therein lies the romance. The bookseller comes nearer to traffic in the human than any man since the days in which Charleston and Savannah and New Orleans saw this actual trade in all its glory. A bookseller should take the greatest pride in his work. For he is an artist, a disseminator of knowledge, a kindler of lights, a stimulator of his fellows, a benefactor of mankind.

Yet how often we see his high calling carried on after the most indifferent, not to say, slovenly, fashion. If the salesman were handling rolling-pins, or shoe blacking, or nutmeg graters, or frozen fish, he could hardly bear himself with more of commercial nonchalance. You go into a bookstore, say you want "something good" to read, tacitly surrender yourself to the judgment of such as have these wares in charge. What a romantic situation, when one comes to think of it! 'Tis like asking to be introduced to a new friend, that friend to be selected by another. You want food—but it is for the mind. You seek a stimulant—but it is for the soul! You desire entertainment—and this other man must select the play. You wish a companion—one whose influence will long remain, for weal or for woe.

Well, note the result: One bookseller will jerk his head toward some rows of books, indicating that he will be on hand when you are ready to hand over your money. He has forgotten that these books are silent souls, or that they, too, wait to be introduced to kindred spirits; wait, too, to give their message and impart their stimulus.

But a different brand of bookseller leads you to the stalls, as if he were escorting you to the banqueting table. He inquires briefly as to your taste. Then he selects a volume—you can tell he humors it by the way he picks it up—names the author, quotes a previous work, gives you, in a word, the verdict of a well-known critic or periodical, reads you a juicy snatch of the foreword, calls attention to the witching illustrations, declares chapter seventeen to be "simply great," gives you a mouthful—not too much—just to make your mental teeth water, tells you what a row Col. Van Reader had with his wife night before last because she couldn't get him to bed, so relentless was the custody of the book in question; asks you: "Have you any young people at home, sir? Because if you have," etc.; quotes another chapter title that means a volume in itself—and the first thing you know you have the book in wrapping paper, a hole in your purse, and a fire in your heart as you go on your way rejoicing.

Yes, the great feature in all trade, and in all other things, is the personal element; but it is supremely so in this trade, which thereby blooms into one of the most artistic, most difficult or most influential of the profession.

RECORD OF AMERICAN BOOK PRODUCTION, DECEMBER, 1914.*

INTERNATIONAL CLASSIFICATION	New Publi- cations		By Origin			Total
	New Books	New Editions	American Authors	English and Other Foreign Authors		
				American Manufacture	Imported	
Philosophy.....	37	6	32	2	9	43
Religion, Theology.....	76	9	67	1	17	85
Sociology, Economics.....	101	5	84	.....	22	106
Law.....	32	5	32	.....	5	37
Education.....	14	.....	14	.....	.....	14
Philology.....	32	8	29	9	2	40
Science.....	72	7	67	.....	12	79
Applied Science, Engineering.....	55	14	56	.....	13	69
Medicine, Hygiene.....	31	9	35	.....	5	40
Agriculture.....	78	1	74	.....	5	79
Domestic Economy.....	20	2	20	.....	2	22
Business.....	28	8	33	1	2	36
Fine Arts.....	27	1	17	.....	11	28
Music.....	9	1	7	.....	3	10
Games, Amusements.....	12	.....	11	.....	1	12
General Literature, Essays	32	4	16	1	19	36
Poetry and Drama.....	59	14	47	5	21	73
Fiction.....	46	13	40	4	15	59
Juvenile Books.....	19	12	8	.....	23	31
History.....	96	3	74	.....	25	99
Geography, Travel	34	5	34	.....	5	39
Biography, Genealogy.....	47	5	22	.....	30	52
General Works, Miscl.....	7	1	8	.....	.....	8
Total.....	964	133	827	23	247	1097

*These figures include pamphlets, of which 188 were recorded in December.

MORRIS BOOK SHOP IN CHICAGO BANKRUPT.

FRANK M. MORRIS, president of the Morris Book Shop, for nearly thirty years the haven of Chicago book-folk, has filed a voluntary petition in bankruptcy "while enough is left for the creditors." The liabilities of the store total \$18,007 while the assets amount to \$23,444. Decreasing interest in old books and an increasing overhead expense have been causing the store to lose from \$800 to \$1000 each month.

During the early years of its life the Morris Book Shop was the meeting place of all who loved to thumb old books and pictures. It was the haunt of many Middle Western celeb-

rities, including Eugene Field, George Ade, George W. Cable, and George Barr McCutcheon, who knew the bookshelves almost as well as Frank Morris himself.

Since its foundation in 1887 the shop several times changed its location but many of its old patrons followed it as it moved from place to place. During the first year of its existence, it occupied rooms at State and Madison streets on the corner now occupied by the Boston store. Later it was moved to Madison street west of LaSalle street, but again moved when preparations were made to build the Hotel LaSalle. For a time the shop occupied rooms in Wabash avenue, and later had basement quarters at the southwest corner of Wabash avenue and Monroe streets. Two years and a-half ago it was moved to its present location in the Pullman Building at 71 East Adams street.

It is stated that the store may probably be opened after the bankruptcy proceedings but in a new location and on a smaller scale.

POSTAL MATTERS.

TWO-CENT RATE TO BAHAMAS.

An agreement extending the two-cent postage rate to mails between the United States and the Bahamas went into effect January 1st, marking another step in the movement to make effective a two-cent rate throughout the Western Hemisphere. The domestic letter rate of two cents an ounce or fraction thereof is already in effect between the United States, Canada, Newfoundland, Mexico, and Cuba.

BOOKTRADE ASSOCIATIONS.

PHILADELPHIA BOOKSELLERS' ASSOCIATION.

THE first meeting of the new year of the Philadelphia Booksellers' Association will be held at the Franklin Inn Club, St. James and Camac Streets, on Friday, January 15th, at 6:30 p. m. The speakers for the evening are Fred. E. Woodward, of Woodward & Lothrop, Washington, D. C., who will give an illustrated talk on recent European experiences, and Thornton W. Burgess, of Springfield, Mass., the author of the Boy Scout Books and other popular boys' books. Mr. Burgess will have some things to say about the Boy Scout movement, and will tell of interesting outdoor experiences and of camping in the Maine woods. The committee in charge urges all members to be present at this first meeting of the new year.

BROTHERHOOD OF COMMERCIAL TRAVELLERS.

The thirtieth annual banquet of the Brotherhood of Commercial Travellers was held in the Waldorf Apartments of the Waldorf-Astoria on Tuesday evening, December 29th, with William B. Walker, the President of the Brotherhood for 1914, at the gastronomic helm. His address of welcome was a flight of oratory more eloquent probably than any of his many previous efforts. The occasion

proved to be one of the most successful as well as satisfying gatherings in their record of thirty years. Owing to the absence of two invited guests who were to make the "big talks," this part of the program was impromptu, "home made," as it were, but none the less enjoyable. Joe March, of the American News Co., and Henry T. Bainbridge of C. T. Bainbridge's Sons, each made an address in keeping with the spirit of the evening, and when the opportunity came toward its close Al. MacMullen sang his famous song, "High Balls rolling on the ground," in his inimitable way to everybody's keen satisfaction.

The menu was:

MENU.

	Oyster Cocktails	
	Cock a Leckie	
Radishes	Olives	Celery
	GRAVES SUPERIEUR	
	Escalope of Bass, Lobster Sauce	
	Potatoes Parisienne	
	ST. ESTEPHE	
	Fresh Mushrooms under glass	
	Mignon of filet of Beef à la Cardinalis	
	String Beans sauté in Butter	
	MOET & CHANDON	
	WHITE SEAL	
	VERY DRY	
	Grapefruit Maraschino	
	Philadelphia Squab roasted in Casserole	
	Hearts of lettuce, Russian Dressing	
	Plombière of Chestnuts	
	Assorted Cakes	
	Coffee.	

Sam. Gabriel of Samuel Gabriel Sons & Co. presented the menu, an artistic affair in covers printed in the colors of the various Scottish tartans, with a sprig of heather attached to it with a silk ribbon. President "Billy" Walker presented every guest with a tartan neck-tie, each of a different plaid representing the various clans from the Royal Scotch to the MacDonalds of Dundee.

At a meeting of the Brotherhood held earlier in December, the following officers were elected for 1915: William J. Barse, President; C. C. Schepmose, Vice-President; John Hovendon, Secretary and Treasurer.

The officers to whom should be given the credit for the successful banquet this year were:

Wm. B. Walker, President; Wm. J. Barse, Vice-President; J. Hovendon, Secretary and Treasurer. Arrangement Committee: A. D. MacMullen, Chairman; J. P. Coyle, W. M. Edwards, L. R. Mattlack, Chas. E. Miller. Entertainment Committee: F. T. J. Nunan, Chairman; J. F. Greene, A. T. Leon, John Winters. Reception Committee: V. M. Cupples, Chairman; George Hobby, E. W. Porter, C. B. Nourse, J. C. Hill. Souvenir Committee: Wm. J. Kelly, Harry Growtage, J. Hopkins.

OBITUARY NOTES.

MRS. FRANCES CURTISS, novelist and former editor of *Good Housekeeping*, died in Binghampton, N. Y., last week.

DANIEL PARISH, JR., a well known book collector, died in New York City on December 17th as the result of injuries sustained in a fall several days before. Mr. Parish was born in New York in 1841 and lived in that city practically all his life. As a collector of books his tastes were catholic in the extreme. He was at various times interested in American poetry and in directories of American cities, while his historical collection, especially that portion covering the slavery question and the Civil War, was large and complete. For many years Mr. Parish was chairman of the Executive Committee of the New York Historical Society and he presented most of his books to that institution.

PERIODICAL NOTES.

KENNETH WARDEN, recently of the *Metro-politan*, has joined *Collier's* New York staff.

EINAR MEYER, Eastern manager of *Everybody's Magazine*, has been made advertising manager.

The National City Bank, New York, is publishing a monthly house-organ entitled *The Americas*, devoted to the extension of our South American trade. The third issue, dated December, 1914, has now appeared. Of special interest is a study of economic conditions in the Argentine Republic.

PERSONAL NOTES.

MERVYN B. HOVENDON has accepted the post of buyer for the book and stationery department of the W. & A. Bacon Co., Boston, which succeeded the Henry Siegel Co.

S. D. LOGIN, of Login Bros., medical book dealers of Chicago, will be in New York after the holidays on a buying tour, afterward visiting the other principal cities in the East.

HARRY W. SULLY has been appointed general trade representative in the Eastern territory for Rand McNally & Co. He expects to pay an early visit to the Trade east of Buffalo and Toronto.

FLOYD H. NOURSE, former buyer of the Book Department of the Emporium, San Francisco, and more recently occupying a similar position with Kaufmann's, Pittsburgh, Pa., will represent The Platt & Peck Co. for the coming year.

LITERARY AND TRADE NOTES.

THE GREEK-AMERICAN NEWS Co. of New York has just issued a classified list of selected modern Greek books.

G. W. DILLINGHAM Co.'s list will be shown "on the road" by the selling force of the Platt & Peck Co. in the U. S. and by McClelland & Goodchild in Canada.

THOSE WHO READ AND ENJOYED "V.V.'s Eyes" and "Queed" will welcome the publication in book form on March 25th by Houghton Mifflin of Henry Sydnor Harrison's new story, "Angela's Business."

PROF. ROLAND G. USHER, author of "Pan-Germanism," is at work on a new book to be called "Pan-Americanism," which the Cen-

tury Co. will publish at the earliest possible date.

THE IMPORTS OF BOOK CLOTH into the United Kingdom during November amounted to 3,950 yards, as compared with 35,542 yards in the same month of 1913 and 56,000 yards in November, 1912. The decrease seems significant.

"FRANCE AND THE NEXT WAR"—just published by Doran—is authorized by the French General Staff as a statement of the French theory of war-making. The author is Commandant J. Colin of the French War School.

G. K. CHESTERTON is reported to be dying at his home, "Over Roads," Beaconsfield, Buckinghamshire, England. The exact nature of his ailment is not disclosed, but it is believed that he suffers from a stroke of paralysis.

THROUGH AN UNFORTUNATE MISTAKE on the part of the printer, the price of the set of the three new war stories by Joseph A. Altsheler was printed in the advertisement of D. Appleton & Co. in our issue of last week as \$1.75 n. The correct price is \$3.75 n.

THE PENN PUBLISHING Co. is sending out to the trade, with the suggestion that it be posted in a conspicuous place in the store, a list of 104 titles, "one good book a week for girls and boys between nine and fifteen." The list is carefully selected and many publishers are represented.

THE PAGE Co. announce publication late in January of a new volume in the popular Spell Series, "The Spell of Southern Shores, or From Sea to Sea in Italy," by Caroline Atwater Mason. Mrs. Mason is also the author of "The Spell of Italy" and "The Spell of France."

EACH YEAR THE BISHOP OF LONDON especially recommends some one forthcoming book to the members of his diocese for reading during the Lenten season. This year's selection, "In the Day of Battle; or, Under the Guidance of the Lord's Prayer"—not a war book—by H. L. Paget, Bishop of Stepney, will be published at once by Longmans, Green.

ON JAN 16TH MCBRIDE, NAST & Co. will publish "The Bride of the Sun," a story by Gaston Leroux dealing with the religious rites of the Peruvian Indians, in the course of which the heroine is captured by the Indians and condemned to await death on the sacrificial stone as the Bride of the Sun—needless to say she is rescued.

THE STORY OF "THE RAGGED MESSENGER"—the forthcoming Bobbs-Merrill novel by W. B. Maxwell, author of "The Devil's Garden"—is centred around one Morton, the "Ragged Messenger," known in the East End of London as "The Mad Messiah," who goes about among the poor of London's slums urging men to sell all they have and follow Christ. Into his life of self-sacrifice is woven a love for Lady Sarah Joyce, whom he eventually wins.

"CASSELL'S NEW FRENCH DICTIONARY," of which during its short existence over 1,000,000 copies have been sold, has just been revised and brought up to date. In addition to

newly-coined words, such as terms in aviation and motoring, which the war has helped bring into prominence, its 1,212 pages include new medical and scientific words, as well as "slang words." Funk & Wagnalls handle the Cassell dictionaries in this country.

"THE WAR IN EUROPE: Its Causes and Consequences" (Sully & Kleinteich; \$2 net) is designed to bring together the salient matters with regard to the European war. It includes statistical material of a political and military sort, maps and tables, and numerous illustrations. An historical summary and a selection from the diplomatic correspondence are given. Dr. Rossiter Johnson has had charge of the compilation.

THE J. B. LIPPINCOTT Co. announce a number of forthcoming books: "The Rose Garden Husband," a cheerful romance by Margaret Widdemer; "The Dusty Road," a story of Philadelphia society by Therese Tyler; "The Final Verdict," by Sidney L. Nyburg, a series of six short stories from the life of a young lawyer which raise the question whether man-made law can be applied to all cases which come before the courts; "The Old East India-men," another book of the sea by the romancer and historian, E. Keble Chatterton; and "The Romances of Amosis Ra," a portrayal of the career of the youthful Moses.

JOHN LANE COMPANY'S PUBLISHING SEASON FOR 1915 will open on January 22d with the issue of Gilbert K. Chesterton's latest fiction, "The Wisdom of Father Brown," which describes the further adventures of Father Brown, the curious little Catholic priest detective who figured in Chesterton's earlier novel, "The Innocence of Father Brown." On the same day Horace W. C. Newte's new novel, "A Pillar of Salt," which might be termed "a lesson to women," especially to "idle wives," will be issued, together with the latest special number of *The International Studio*, "Modern Book Illustrators and Their Work," a companion volume to the recent special number, "The Art of the Book."

THE PERENNIAL DEMAND for Mark Twain has led Harper & Bros. to arrange with the author's estate for a new thin-paper Twain bound in red limp leather. There will be twenty-four volumes in all, two to appear each month, beginning about the middle of January with "Huckleberry Finn" and "The \$30,000 Bequest." On Thursday Harper published "The Lone Star Ranger," a story of the wild border days in Texas, by Zane Grey. About the middle of the month will appear "The Great Mirage," a novel by James L. Ford, which tells, through the experiences of a young man and woman who come from up-state to buck the newspaper game in New York, of the realities that lie behind the glittering, beckoning mirage of the city.

"MODERN WARFARE," a review of the methods of modern warfare by Henry Smith Williams, editor of the "Historians' History of the World," will be put forth late in the month by the Hearst International Library Co. About the same time will appear the first six of the dozen or so "Miniature

Classics," inexpensive little English classics in prose or verse, vest pocket size, attractively bound in crushed levant. One of the most attractive of recent works on California has just come from the pen of Edwin Markham, under the title "California the Wonderful," too late for the Christmas trade but in plenty of time for the opening of the Exposition. The book has the endorsement of the Exposition and owing to the author's long acquaintance with California and its makers is unusually reliable.

TO-DAY LITTLE, BROWN & Co. are pulling the throttle wide open for the 1915 season with the publication of three new novels: "Mr. Grex of Monte Carlo," by Oppenheim; "The Turbulent Duchess," by Percy J. Brebner, and "The Second Blooming," by W. L. George. The last named is particularly interesting in that it takes up the rather vital problem of the married woman who has nothing to do. Mr. George pictures the lives of three sisters, all three married, round about thirty in age, and all attractive. One is childless, another has two children, and the third has several children. One sister, as her children begin to grow up and need less and less of her time and attention, in a sort of despair, takes to politics; another finds herself, little by little, without wishing it, without knowing it, driven into the arms of a lover; while the third devotes herself to her growing family.

B. W. HUEBSCH will issue during January: volume V. of the Dramatic Works of Gerhart Hauptmann, containing "Schluck and Jau," "And Pippa Dances," and "Charlemagne's Hostage"; a translation of Georges Sorel's "Reflections on Violence," one of the most notable books on the basic philosophy of Syndicalism that has come out of Europe; Willard Huntington Wright's "What Nietzsche Taught," a condensed version of the great German's life work, partly in Nietzsche's own words and properly focussed for the intelligent reader who has not sufficient time or inclination to read through the eighteen volumes which comprise the complete works; and an English translation by Percy Pinkerton, with an introduction by Gilbert Cannan, of Artzibashef's startling and revolutionary novel, "Sanine."

MACMILLAN IS PREPARING TO UNLIMBER a rattling battery of Spring fiction in "A Far Country" by Winston Churchill; "Bealby" by H. G. Wells, a new volume of "Short Stories" by Jack London, and "Brunel's Tower" by Eden Phillpotts, not to speak of new novels by Arthur Stringer, Ernest Poole, St. John G. Ervine, and Elmer E. Ferris. During the latter half of January Macmillan will issue: "The Panama Canal and International Trade Competition" by Lincoln Hutchinson, which purposes to give to business men and to students a sketch of the economic and commercial geography of the two trade areas which the canal connects; "Crack O' Dawn," a book of poems by Fannie Stearns Davis, author of "Myself and I"; "Outlines of Child Study," a collection of programs for the use of mothers' clubs, parent-teachers as-

sociations, etc.; "The Reconstruction of the Church with Regard to Its Message and Program" by Paul Moore Strayer; "The Lesson in Appreciation" by F. H. Hayward, a presentation of the author's ideas in teaching literature and music; a 20th edition, revised, of L. H. Bailey's "Principles of Fruit Growing" in the Rural Science Series; and a revised edition of his "Plant Breeding" in the same series.

BUSINESS NOTES.

BERKELEY, CAL.—The book and stationery stores of Fisher & Sieghold and G. R. Hurd have consolidated under the name of Fisher, Sieghold & Hurd.

COLUMBIA, S. C.—The Commonwealth Company has been incorporated to do a publishing business and conduct a book store. Capital, \$25,000.

NEW YORK CITY.—A petition in bankruptcy has been filed against Raskin Brothers, bookbinders, 424 West Thirty-third Street.

NEW YORK CITY.—The Vital Issue Co., Inc., printers, publishers, booksellers and stationers, have been incorporated with a capital of \$10,000.

NEW YORK CITY.—The petition in bankruptcy filed July 3, against the Sturgis & Walton Co. has been dismissed on a settlement with the creditors.

NEW YORK CITY.—The South American Publishing Company has been incorporated. Capital stock, \$100,000. Incorporators: F. J. Winter, H. C. Beckworth and A. A. Marshall.

NEW YORK CITY.—The Progressive Store has been incorporated to deal in stationery, books, and magazines with a capital of \$2,000. Incorporators: Alexander Wasserman, Helene Wasserman and Hill Lalin.

SAN FRANCISCO, CAL.—T. V. Mountenos, bookseller and stationer, has sold out to E. F. Mountenos.

SAN FRANCISCO, CAL.—Walter A. Arding, Inc., has been incorporated to do a general printing, stationery and book binding business. Capital stock, \$25,000.

SPOKANE, WASH.—Griffin's Book Store, formerly Raymer's Old Book Store, has gone out of business, most of the stock having been sold to a private library.

TORONTO, CAN.—Bell & Cockburn, booksellers, have made an assignment.

WARREN, PA.—The Reynolds Company, booksellers, is now the Reynolds Company, Inc.

PICK UPS.

THE REAL STUFF.

"Cut down the war news," cried the boss,
And oh, his voice was glad.
"I don't care if the Kaiser's licked—
I've got a two-page ad.
Cut down the war news—what care I
If Allies win—or fail?
I've more important stuff to-day—
Rozinski's Bargain Sale."

—Editor and Publisher.

WHAT IT MEANS TO BE RICH.

"So mother spent her time sitting in her beetle jacket, in the thousand-dollar suite, reading new novels in brilliant paper jackets. And her husband, on his trips up and down the rotunda, brought her the very best—the ones that cost a dollar-fifty—because he knew that out home she had only been able to read books like Nathaniel Hawthorne and Walter Scott, that were only worth ten cents."—From Stephen Leacock's "Adventures With the Idle Rich."

AUCTION SALES.

JAN. 11 AT 10:30 A.M. AND 2:30 P.M. (Two sessions.) Catalogue: Miscellaneous books (No. 590; 794 lots).—*Merwin*.

JAN. 12 AND 13 AT 10 A.M. AND 2 P.M. (Four sessions.) Catalogue of genealogies, town histories including many Maine historical pamphlets, works on book-plates, pottery, Indians [etc.] (1428 lots).—*Libbie*.

JAN. 12 AND 13 AT 2:30 AND 8:15 P.M. (Four sessions.) Catalogue: Collection of Mrs. Henry B. Hollins, rare books and fine bindings [etc.] (636 lots) (Books, Jan. 13 at 2:30 P.M.; lots 300-577).—*Anderson*.

JAN. 14 AT 10:30 A.M. AND 2:30 P.M. (Two sessions.) Catalogue: Old books, old newspapers [etc.] in part from the library of the historian Franklin B. Hough, New York. (No. 591; 943 lots).—*Merwin*.

BIBLIOGRAPHICAL NOTES.

THE AGENCY for the "English Book-Prices Current" is now in the hands of Robert H. Dodd. The new volume for 1914 is now in stock and is an improvement over the issues of former years in that the entries are in alphabetical order by authors or titles, instead of being arranged by sales.

"AMERICAN BOOK-PRICES CURRENT," formerly edited by L. S. Livingston, will in future be published by Robert H. Dodd, successor since the death of Mr. Livingston to the firm of Dodd & Livingston. Victor H. Paltsits, now the head of the Manuscript Department of the New York Public Library and an expert bibliographer, will be the general editor.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.

Edw. Baker, Birmingham, Eng. 14 and 16 John Bright St. Catalogue Xmas, 1914: History, science, biography, sport, travel, memoirs, etc. (No. 342; 702 titles.)

Francis Edwards, London, W. 83 High St., Marylebone. Catalogue of new copies of modern publications and standard literature. (Dec.)

Gammel's Book Store, Austin, Texas. Catalogue: Americana, rare Texas items.

Geo. Gregory, Bath, Eng., 5 Argyle St. Imperial book catalogue and report. (Nos. 236-237; 2932-5073 titles.)

John Heise, Syracuse, N. Y., 410 Onondaga Bank Bldg. Special list of autograph letters. (No. 113; 103 items.)

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Adamson, Ellen Winifred. The school, the child and the teacher; suggestions for students in training; written, with special reference to the work in South African schools. N. Y., Longmans. 12+394 p. diagrs. D \$1.25 n.

Covers the subjects of reading, writing, spelling, arithmetic, nature study, singing, hand-work, and physical culture.

Bancroft, G., and others. Our martyr president, Abraham Lincoln; Lincoln memorial addresses; Oration, by G: Bancroft; Burial oration, by Bishop Simpson; Eulogy, by R. S. Storrs, jr.; reprinted from the original edition. N. Y. and Cin., Abingdon Press. 319 p. por. D \$1 n.

Barber, Edn. Atlee. The ceramic collectors' glossary. N. Y. [Walpole Soc., 150 Fifth Ave.] c. '14. 119 p. il. 8° \$5.50

Barrie, Sir Ja. Matthew. "Der tag"; or, the tragic man. N. Y., Scribner. c. '14. 20 p. O bds. 25 c. n.

Dream dialogue between the Spirit of Culture and the Kaiser.

Benson, Mgr. Rob. Hugh. Christ in the church; a volume of religious essays. 3d ed. St. Louis, Herder. 6+231 p. 8° \$1 n.

The upper room; a drama of Christ's passion. N. Y., Longmans. 72 p. il. S bds. 80 c. n.

Bernhardi, Gen. Frederick von. Britain as Germany's vassal; together with Kriegsbrauch—the customs of war (published by the German General Staff, Berlin, 1902); and extracts from regulations adopted by the Hague Conference, 1907, and subscribed to by Germany. N. Y., Doran. 255 p. D \$1 n.

Written a year later than "Germany and the Next War," book is even bolder. Author's preface relates it to all his other well-known works. Particular attention is placed on America's place in the world's chaos.

On war of to-day; auth. tr. by Karl von Donat. In 2 v. v. 1, Principles and elements of modern war; with 21 sketches in text and 5 appendices. v. 2, Combat and conduct of war; with 11 sketches. N. Y., Dodd, Mead. 16+396; 12+462 p. fold. charts O \$5 n. bxd.

Full text of one of this expert's authoritative books on the unchanging laws of war and its changing forms.

Blackmore, Simon Augustine. A great soul in conflict; a critical study of Shakespeare's master-work. Chic., Scott, Foresman. c. '14. 390 p. 12° \$1.50

Bourdon, Charles-Alexandre. The German enigma; being an inquiry among the Germans as to what they think, what they want, what they can do. N. Y., Dutton. 12+357 p. 8° \$1.25 n.

Brebner, Percy Ja. [Christian Sys, pseud.] The turbulent duchess; with front. by F. Vaux Wilson. Bost., Little, Brown. c. 383 p. D \$1.30 n.

In the days when empires were in the making, this duchess determined to keep her little kingdom of Podina free from the grasp of its greedy neighbors. Naturally she was the center of plots which she evaded by the help of Bergolet—her court jester. Love came to her in this motley guise, and she had the insight to recognize it.

Bronson, Wa. Cochrane. The history of Brown University, 1764-1914. Providence, R. I. [Brown Univ.] c. '14. 9+547 p. (15 p. bibl.) il. 8° \$2

Burnham, W: H., ed. Bibliographies on educational subjects. [N. Y., G. E. Stechert.] 3+45 p. O (Pubs. of Clark Univ. Lib.) pap. 50 c.

Carnegie, Rev. W: Hartley. Democracy and Christian doctrine. N. Y., Macmillan. 19+171 p. 12° \$1.25 n.

Casehardening. N. Y., Industrial Press [140 Lafayette St.] c. '14. 47 p. il. 8° (Machinery's reference ser.) pap. 25 c.

Chapman, Herman Haup. Forest valuation. N. Y., Wiley. c. '14. 16+310 p. 8° \$2 n.

Church Library Assn., comp. A list of books; recommended for Sunday school and parish libraries. Cambridge, Mass., The association. 11 p. D pap. gratis

Church of England. Liturgy and ritual. The day-hours of the church. New ed. rev. N. Y., Longmans. 35+402 p. D \$1.50 n.

Coker, Fs. W: Readings in political philosophy. N. Y., Macmillan. 15+573 p. 8° \$2.25 n.

Coleman, G. W. The people's prayers; voiced by a layman. Phil., Griffith & Rowland. c. '14. 93 p. S 50 c. n.

Colin, J. France and the next war; a French view of modern war; tr. by Maj. L. H. R. Pope-Hennessy. [N. Y., Doran.] 11+306 p. D \$1 n.

Authorized by the French General Staff as a full account of the French basic theories of making war, founded on the details of the Boer, Russo-Jap and Franco-Prussian wars, and differing greatly from the German theories.

Colson, C. Railway rates and traffic; tr. from the 3d. ed. by L. R. Christie and others. N. Y., Macmillan. 8+195 p. 12° \$1.25 n.

Comfort, Will Levington. Fatherland; with "The army of the dead," by Barry Pain. N. Y., Doran. c. '14. 58 p. D pap. 25 c. n.

An American's vision of what war means to the dumb and willing peasants, who march off to a war they hate, leaving work they love, because they have been trained to obey.

- Cook, Sir E: Tyas.** Britain and Turkey; the causes of the rupture. N. Y., Macmillan. 31 p. 8° pap. 10 c. n.
- Davis, Gladys M. N.** The Asiatic Dionysos. N. Y., Macmillan. 10+276 p. (bibls.) 8° \$3.25 n.
- Davis, J: Wa., and Hughes, T: Houghton.** A brief physical geography. N. Y., Hinds, Noble & Eldredge. c. '14. 226 p. il. (part col.) maps 12° 60 c.
- de Forest, Emily Johnston [Mrs. Rob. de Forest].** A Walloon family in America; Lockwood de Forest and his forebears 1500-1848; together with A voyage to Guiana, being the journal of Jesse de Forest and his colonists, 1623-1625. In 2 v. Bost., Houghton Mifflin. c. '14. 20+313; 8+390 p. (6½ p. bibl.) il. pls. pors. facsims. maps O bds. \$5 n. bxd. History of the most important members of the several Colonial branches of the de Forest family; with a sketch of the family's earliest records in Avesnes, in the Walloon territory of France. Author has had access to all the family papers, etc., and writes with a sense of the life and manners of bygone days.
- Detroit School of Accounts and Commerce.** Book-keeping. 6 v. in 1 v. Detroit, Mich., The school. c. '14. il. forms 8° \$10
- Dunne, Bp. Edm. M.** Memoirs of Zi Pre'. St. Louis, Herder. 6+256 p. 8° 50 c. n.; pap. 25 c. n.
- Englishman's (An)** call to arms; reprinted from *The Daily Mail*. N. Y., Macmillan. 4 p. 8° pap. 10 c. n.
- Esdale, Arundell, comp.** The age of Elizabeth (1547-1603). N. Y., Macmillan. 8+120 p. 12° 35 c. n.
- Evangelical Lutheran Church in U. S.** The distinctive doctrines and usages of the general bodies of the church. 4th ed. rev. and enl. Phil., Lutheran Pub. Soc. [1424 Arch St.] c. '14. 275 p. 12° 75 c.
- Fabre, Jean Henri.** The mason-bees; tr. by Alexander Teixeira de Mattos. N. Y., Dodd, Mead. c. '14. 8+305 p. O \$1.50 n. Interesting and accurate essays that form the first part of a collection of the French naturalist's published work on the subject.
- Favre de Coulevain, Mlle. [Pierre de Coulevain, pseud.]** The wonderful romance; tr. by Alys Hallard. N. Y., Dodd, Mead. c. '14. 5+404 p. D \$1.35 n. Anecdotal pictures of real life in which author reveals her philosophy that whatever is, is right.
- Feeney, Rev. Bernard.** Manual of sacred rhetoric; or, how to prepare a sermon. 2d ed. St. Louis, Herder. 10+336 p. 8° \$1 n.
- Fisher, Harrison.** Harrison Fisher girls; decorative drawings by Thdr. B. Hapgood. N. Y., Dodd, Mead. c. '14. no paging mounted col. pls. Q bds. \$2.75 n. bxd. Gift book that portrays the American society girl in many happy guises.
- Gabriel, Rev. H: A.** An eight days' retreat for religious. St. Louis, Herder. 10+394 p. 8° \$1.50 n.
- George, Lyman Fairbanks.** The naked truth of Jesusism from Oriental manuscripts. [Chic., Kerr, 118 W. Kinzie St.] c. '14. 162 p. por. S 50 c. Rhythmical protest in fourteen cantos that aims to give a true portrait of Jesus.
- George, W. L.** The second blooming. Bost., Little, Brown. c. '14. 438 p. D \$1.35 n. The second blooming in women is the time anywhere between five and ten years after their marriage, when those in the upper middle class can find nothing to do; in other words, another dangerous age. Novel deals with the lives of three sisters in this period. Two of whom are actively, and one passively, conscious of a certain want and emptiness in their lives. They try to supply this want in different ways; one by philanthropic and political activities, one by a clandestine love affair, and one by throwing herself heart and soul into the care of her husband and her ever-increasing family. As to which of the three made the most of her life, the reader must decide.
- Golding, Harry, ed.** The wonder book of soldiers; for boys and girls; 4 double-page and 7 other col. pls., over 300 illustrations. N. Y., Stokes. 264 p. O bds. \$1.50 Soldier life in the armies of Europe described by officers and men.
- Gordon, W: Lewis.** How to write moving picture plays. Rev. ed. Cin., Atlas Pub. c. '14. 26 p. 4° \$3
- Gwynn, Stephen Lucius.** The fair hills of Ireland. 2d. ed. N. Y., Macmillan. 10+416 p. col. il. 12° \$1.25 n.
- Hale, Mrs. Beatrice Forbes-Robertson.** What women want; an interpretation of the feminist movement. N. Y., Stokes. c. '14. 307 p. D \$1.25 n. Able summing up of the matter for those who believe in the movement, and an argument that should make the conservative adopt a modern point of view. Discusses the history of the movement, the changing point of view toward women as reflected in the arts, the problems that now confront them, their status in work, government and personal relations, and what their development is likely to be in love, motherhood and the work of the world.
- Hale, W: T:** History of De Kalb County, Tennessee. Nashville, Tenn., P. Hunter. 12+254 p. il. pors. pls. D \$1 History down to 1865, of that section of North Carolina that became part of the state of Tennessee.
- Halévy, Daniel.** The life of Frederick Nietzsche; tr. by J. M. Hone; with introd. by T. M. Kettle. New ed. N. Y., Macmillan. 368 p. front. 12° \$1.25 n.
- Hall, Guillermo.** All Spanish method. Bks. 1, 2. Yonkers-on-Hudson, N. Y., World Bk. Co. c. '14. 30+280; 30+308 p. il. 12° ea. \$1 Corrected entry.
- Hardy, T:** Satires of circumstance, lyrics and reveries; with miscellaneous pieces. N. Y., Macmillan. 9+230 p. 12° \$1.50 n.
- Hobart, Alvah Sabin, D.D.** Transplanted truths; or, expositions of great texts in Ephesians. Phil., Griffith & Rowland. c. '14. 183 p. D 75 c. n. Addresses so related that the epistle as a whole is reviewed in passing over them; a study in method of which those who teach or preach may avail themselves.
- Hochfelder, Julius.** License inspector examination instruction; containing 100 questions and answers to past civil service examination questions; all city ordinances that license inspectors are required to enforce; act creating the new Department of Licenses, etc. N. Y., Civil Service Chronicle. [33 Park Row]. c. '14. 55 p. 8° \$1
- Hodgson, F: T:, ed.** Encyclopedia of carpentry and building; a complete manual of carpentry and joinery, covering every known

- detail of the trade; designed to afford practical help in the every-day problems of the carpenter, the builder and the architect; with over 3000 engravings. 4 v. Chic., Nat. Inst. of Practical Mechanics. c. '14. plans double pls. tabs. (1 fold.) diagrs. 12° \$16
- Horspool, Florence.** Mothercraft for school girls. N. Y., Macmillan. 19+57 p. il. 12° 40 c. n.
- Judson, Katherine Berry, comp.** Selected articles on government ownership of telegraph and telephone. White Plains, N. Y., H. W. Wilson Co. 40+204 p. D (Debaters' handbook ser.) \$1 n.
- Laguna, Theodore de Leo de.** Introduction to the science of ethics. N. Y., Macmillan. 12+414 p. 12° \$1.75 n.
- Livingston, Luther S:** Franklin and his press at Passy; an account of the books, pamphlets, and leaflets printed there, including the long-lost "Bagatelles." N. Y., Grolier Club [29 E. 32d St.] c. '14. 12+216 p. il pl. facsim. (part. fold.) 8° (Priv. pr.) \$18
- Lutz, E. G.** What to draw; and how to draw it. N. Y., Dodd, Mead. c. '13-'14. 78 p. il. obl. D bds. \$1 n.
Each drawing starts with the main structural line of an object, and goes through successive stages until it is complete.
- Maeterlinck, Maurice.** The unknown guest; tr. by Alexander Teixeira de Mattos. N. Y., Dodd, Mead. c. '14. 410 p. D \$1.50 n.
That mysterious, vaguely realized stranger that is within us, is the inspiration of these essays on precognitions, second sight, and apparitions.
- Markham, Edn.** California, the wonderful; her romantic history, her picturesque people, her wild shores, her desert mystery, her valley loveliness, her mountain glory; including her varied resources, her commercial greatness, her intellectual achievements, her expanding hopes; with glimpses of Oregon and Washington, her northern neighbors. N. Y., Hearst's Internat. Lib. Co. c. '14. 14+400 p. il. pls. map O \$2.50 n. bxd.
Author, who has spent much of his life in California, brings a personal enthusiasm to the writing of the book.
- Maude, Sophie Dora [Mrs. W: Cassell Maude].** The knight of the fleur-de-luce. St. Louis, Herder. 8+268 p. front. 8° 75 c. n.
- Monlaur, Mme. M. Reynès.** The Light of men (Ils regarderont vers Lui); tr. from the 25th French ed. by T: Kennedy. N. Y., Devin-Adair [437 Fifth Ave.]. c. '14. 8+214 p. 12° \$1
- Moore, Wa. W., D.D.** Appreciations and historical addresses. [Richmond, Va., Presbyterian Committee of Publication, 6-8 North 6th St.] 167 p. il. pors. pls. O 75 c.
Estimates of Moses Hoge, Jacob Henry Smith, William Henry Green, Cyrus H. McCormick, Joseph Bryan, and others.
- Newton, Rev. Jos. Fort.** The builders; a story and study of Masonry. Cedar Rapids, Ia., Torch Press. c. '14. 3+317 p. (3¼ p. bibl.) O \$1.25 n.
Written as a commission from the Grand Lodge of Iowa, and approved by that body, June 10th, 1914. An interpretation of Freemasonry, its spirit, philosophy, and mission.
- Wesley and Woolman; an appraisal and comparison.** N. Y. and Cin., Abingdon Press. c. '14. 80 p. D 25 c. n.
"If . . . more emphasis is laid on Woolman than on Wesley, it is because the former is less widely known, and deserves to be reclaimed . . . to the memory of men of all faiths."—Preface.
- Oppenheim, E: Phillips.** Mr. Grex of Monte Carlo; with il. by Will Grefé. Bost., Little, Brown. c. 6+379 p. pls. D \$1.35 n.
In Monte Carlo three men skilled in international intrigue meet in secret conference. They think they have the power to make over the map of Europe. Another diplomat, representing a fourth great world-power, aims to thwart their plan. At this same time young Richard Lane, falls in love with mysterious Mr. Grex's daughter. When he finds out what an important personage Mr. Grex is, the fact does not keep him from taking a hand in events. He learns much about modern diplomacy; and stops long enough in his romance to warn America to arm against the possibility of war.
- Osborne, R:** The conquest; and other poems. Bost. [Badger.] c. '14. 271 p. D \$1 n.
- Parsons, Ernest W:** A historical examination of some non-Markan elements in Luke. Chic., Univ. of Chic. c. '14. 80 p. 8° (Historical and linguistic studies in literature related to the New Testament) pap. 50 c. n.
- Paul, Willard A.; M.D.** Don; his recollections; il. by Grace Loring Basset. Bost., Am. Humane Educ. Soc. [180 Longwood Ave.] c. '14. 13+274 p. pls. O \$1.25
Stories about the noble traits of a horse and his animal comrades, told by a lover of animals who attests that they are true to the letter.
- Poebel, Arno.** Grammatical texts. Phil., Univ. of Penn. Museum. 125 pls. Q (Pubs. of the Babylonian section) pap. \$2.
Historical and grammatical texts. Phil., Univ. of Penn. Museum. 125 pls. Q (Pubs. of the Babylonian section) pap. \$10.
Historical texts. Phil., Univ. of Penn. Museum. 242 p. fold. pls. Q (Pubs. of the Babylonian section) pap. \$5
- Pohle, Jos., D.D.** Dogmatic theology. v. 8, Grace actual and habitual. St. Louis, Herder. 6+443 p. 8° \$2 n.
- Price, Carl F.** A year of hymn stories; a primer of hymnology. N. Y. and Cin., Meth. Bk. Concern. c. '14. 64 p. D pap. 10 c. n.; per doz. \$1 n.; per 100 \$8 n.
- Priestley, Raymond E.** Antarctic adventure; Scott's northern party. N. Y., Dutton. 382 p. il. map 8° \$5 n.
- Prothero, Rowland Edm.** The Psalms in human life. New ed. N. Y., Dutton. 13+415 p. 8° \$1.50 n.
- Pryse, Ja. Morgan.** The restored New Testament; the Hellenic fragments, freed from the pseudo-Jewish interpolations; harmonized and done into English verse and prose with introductory analyses, and commentaries; giving an interpretation, according to ancient philosophy and psychology and a new literal translation of the synoptic Gospels; with introd. and commentaries; il. drawn by J: O'Neill N. Y. [The author.] c. '14. 10+819 p. col. front. col. pl. 8° \$4

- Rankin, Reginald.** The inner history of the Balkan War. N. Y., Dutton. 10+569 p. il. maps 8° \$5 n.
- Raupert, J. Godfrey.** Christ and the powers of darkness. St. Louis, Herder. 196 p. 8° \$1 n.
- Reich, Emil.** Germany's madness. N. Y., Dodd, Mead. c. '14. 10+224 p. D \$1 n.
Demands whether Germans believe themselves the earth's supermen? whether their culture is so superior to all others that it must be imposed upon them by any means? and, most important of all, whether their conception of the state is antagonistic to the peace and welfare of the rest of the world? Published in England with title "Germany's swelled head."
- Richardson, Norman Egbert, and others.** The liquor problem; approved by the Committee on Curriculum of the Board of Sunday Schools of the Methodist Episcopal Church; ed. by H: H. Meyer. N. Y. and Cin., Meth. Bk. Concern. c. '14. 7+140 p. tabs. S (Elective study courses for adult Bible classes) 50 c. n.
- Robinson, Jos. Armitage, D.D.** Holy ground; sermons preached in time of war. N. Y., Macmillan. 64 p. 12° 40 c. n.
- Ross, Howard De Haven.** History of the De Haven family. 3d ed. de luxe, rev. and illustrated. Wilmington, Del., H. A. Roop. c. '14. 32 p. pls. pors. fold. geneal. tab. 12° \$2
- Russell, C: E.** The story of Wendell Phillips: soldier of the common good. Chic., Kerr. c. '14. 185 p. S 50 c.
Views Wendell Phillips' career as the struggle of a Socialist against all forms of class-privilege.
- Russell, T: Herb.** Most terrible conflict in history, the great war in Europe; graphic account of the causes, issues, and operations of the mighty struggle for national existence, racial independence, and commercial supremacy, which has paralyzed civilization; with introd. by Bp. S: Fallows; il. with nearly 100 actual photographs from the scenes of strife. [Chic., Homewood Press, 633 Plymouth Court.] c. '14. 416 p. pls. pors. maps 8° \$1.50
- Schweitzer, Albert.** The mystery of the kingdom of God; the secret of Jesus' messiahship and passion; tr. with an introd. by Wa. Lowrie. N. Y., Dodd, Mead. c. '14. 275 p. D \$1.25 n.
Study in the construction of Gospel history, in the same manner as the author's "Quest of the historical Jesus," which though written later, is better known to the English speaking public.
- Scott, Delaware W.** Christianity and the Jew; an appeal to the church of Christ to preach the gospel to the Jew; with foreword by Fk. M. Thomas. Cin., Standard Pub. [Ninth and Cutter Sts.] c. '14. 100 p. D 75 c.
- Shackleton, Rob., and Shackleton, Mrs. Eliz. Fleming.** Four on a tour in England; il. by a map in col. and photographs taken on the tour. N. Y., Hearst's Internat. Lib. Co. 10+347 p. pls. O \$2.50 n. bxd.
Six weeks' motor trip in which the travelers tried to get at the heart and essence of Great Britain. They bought their car in England, and sold it later; they joined an English automobile club; and planned the tour very carefully. It is a book of travels, first and last; the practical details are added for the use of others.
- Simpson, Bertram Lenox** [B. L. Putnam Weale, pseud.] The eternal priestess; a novel of China manners. N. Y., Dodd, Mead. c. '14. 416 p. D \$1.35 n.
Portrays the cynical attitude of foreigners, both men and women, who do business in China; and consider that, being so far from home, they can act as they please. The Chinese character is shown in the transition from its age-old conservatism to modernism, the novel ending with the outbreak of the revolution. By the author of "Indiscreet letters from Peking."
- Sly, W: Ja.** World stories retold; for modern boys and girls; one hundred and eighty-seven five-minute classic stories, for retelling in home, Sunday-school, children's services, public schools grade, and "the story-hour" in public libraries; with practical suggestions for telling. Phil., Griffith & Rowland. c. '14. 294 p. il. pls. pors. D \$1 n.
- Smith, Robinson.** The life of Cervantes. N. Y., Dutton. 121 p. front. 12° \$1 n.
- Soddy, F:** The chemistry of the radio-elements. Pt. 1, [Chemistry of the radio-elements;] 2d ed. rev. and largely rewritten; Pt. 2, The radio-elements and the periodic law. N. Y., Longmans. 8+151; 46 p. (5½ p. bibl.) figs. O (Monographs on inorganic and physical chemistry) \$1.75 n.
- Stillman, T: Bliss.** Examination of lubricating oils. Easton, Pa., Chemical Pub. c. '14. 125 p. il. fold. tab. 8° \$1.25
- Tiernan, Mrs. Frances Christine Fisher** [Christian Reid, pseud.] A far-away princess. N. Y., Devin-Adair. c. '14. 406 p. col. front. 12° \$1.35
- Timbie, W: H:, and Higbie, H: Harold.** Alternating-current electricity and its application to industry. N. Y., Wiley. c. '14. 80+534 p. figs. 8° \$2 n.
- Wage-earning Pittsburgh.** N. Y., Survey Associates, Inc. [105 E. 22d St.] c. '14. 15+582 p. il. pls. pors. maps plan 8° (Russell Sage Foundation pubs.) \$2.50
- Wells, Carolyn.** Patty's suitors; il. by E. C. Caswell. N. Y., Dodd, Mead. c. '14. 344 p. pls. D \$1.25 n.
Now Patty is a full-fledged young lady, of a coquettish turn of mind. The "suitors" fairly besiege her. However, Patty determines not to think of marriage for some time to come. So one must wait to learn the name of him who holds first place in her heart.
- Wilson, R:** The Indian story book; with 16 col. pls. and line il. by Fk. C. Papé. N. Y., Macmillan. 11+272 p. 8° \$2.50 n.
- Wood, Michael H. M.** The house of peace. 2d ed. N. Y., Longmans. 7+226 p. front. D \$1.35 n.
Study of the conflicting powers of good and evil as they affect the lives of the characters in the story.
- Wood, Ruth Kedzie.** The tourist's California; with numerous illustrations. N. Y., Dodd, Mead. c. '14. 395 p. pls. fold. map D \$1.25 n.
Though avowedly a guide for the tourist, book contains more than mere information on the history, sports, and scenery.
- Woodhouse, S. C.** The Englishman's pocket Latin-English and English-Latin dictionary. N. Y., Dutton. c. '14. 491 p. 16° 75 c. n.

The Publishers' Weekly

Subscription Rates.

One year, postage prepaid in the United States, \$4.00; foreign, \$5.00.

Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

Advertising Rates.

One page\$25 00
Half page 14 00
Quarter page 7 00
Eighth page 4 00
One-sixteenth page 2 00

The above rates are for unspecified positions. Special rates for preferred positions (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the heading, "BOOKS WANTED," book-trade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specific books out of print in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Books not out of print, unspecified wants, repeated matter, and all advertisements from non-subscribers, cost 10 cents a line. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY, does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

INDEX TO ADVERTISERS.

Appleton (D.) & Co.	101
Baker & Taylor Co. (The)	127
Baker's Great Bookshop	126
Bobbs-Merrill Company (The)	128
Book Manufacturing	116
Book Trade Specialties	117
Books for Sale	125-126
Books Wanted.	118-125
Bowker (R. R.) Company.	100
Cazenove (C. D.) & Son.	126
Classified Advertising.	116-126
Electrical Testing Laboratory, Inc.	127
George, Henry.	126
Help Wanted.	126
Houghton Mifflin Company.	97
Lane (John) Company.	98
Little, Brown & Co.	102
Macmillan Company (The).	99
Remainders.	126
Situations Wanted.	126
Special Notices.	126
Spencer (Walter T.)	126
Tapley (J. F.) Co.	127
Vail-Ballou Co.	127
Wycil & Company.	126

CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

BOOK MANUFACTURING

COMPLETE BOOK MANUFACTURING

Braunworth & Co., 16 Nassau St., Brooklyn, N. Y. Near Brooklyn Bridge. Composition, electrotyping, printing and book-binding. Large and complete facilities for book-making. Write for representative to call. Consultation invited.

Burr Printing House, Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.

W. B. Conkey Company, 140 Dearborn Street, Chicago, Illinois. Catalog Printers and Binders, Book-makers for Publishers and Authors. Largest complete printing and binding plant in America.

The De Vinne Press, 395 Lafayette St., New York. Designers and producers of fine printing. Privately Printed and Limited Editions. Magazines, Catalogues and Booklets of All Descriptions. Electrotyping. Cloth and Pamphlet Binding.

The Merrymount Press, D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good presswork, accurate proofreading and tasteful typographic treatment.

The Norwood Press, Norwood, Mass. J. S. CUSHING Co., Composition and Electro. BEAVERICK & SMITH Co., Presswork. E. FLEMING & Co., Binding.

The Plimpton Press, Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

Stanhope Press, F. H. Gilson Company, 54-60 Stanhope St., Boston. Bookmaking from manuscript to bound book, Mathematical, Scientific, School, Music, and general literature.

BOOK CATALOGUE PRINTING

Half-Tone Press, 326-328 W. 41st St., New York. Book and other composition, presswork and binding. Book catalogues for publishers. Also periodical printing. Work in foreign languages, with first-class presswork. Reasonable prices.

COMPOSITION AND PRESSWORK

William G. Hewitt, 61-67 Navy St., Brooklyn, N. Y. Manufacturer of books, catalogs and magazines at the best competitive prices. Composition, electrotyping, stereotyping, presswork and pamphlet binding.

T. Morey & Son, Greenfield, Mass. (Est. 1835). Composition, electrotyping, presswork. Seven typesetting machines; day and night. Let us submit prices.

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

INDEXING

C. H. Denison's Index, also flat indexing and gold lettering. D. T. S. Denison, 152 E. 23d St., N. Y.

BINDING. EDITION WORK

Ephraim Adams & Co., Inc., 287 and 293 Congress St., Boston, Mass. Orders solicited for binding School Books. Directories, Town Reports, etc., Cloth and Leather Binding in all varieties. Covers furnished for the Trade. Large Facilities.

The American Book Bindery, Office, 265 Cherry St., New York. Editions bound in cloth and leather. Capacity, 20,000 books daily.

Braunworth & Co., 16 Nassau St., Brooklyn, N. Y., near Brooklyn Bridge. Cloth and Leather Binding in all branches. Careful attention to detail. Special methods for promptly handling large editions. Write and our representative will call.

The Butler Ward Company, 34-44 Hubert Street, New York. Cloth and leather edition work.

Thomas Y. Crowell Co., 426-428 West Broadway, New York. Crowell-Quality bindings. Est. 1834.

Eugene C. Lewis Company, 214-218 William St., New York. Cloth, Leather, Edition and Catalog Binding. Also high-class pamphlet work.

George McKibbin & Son, Leather and Cloth Edition Binding; also Flexible Work. Bush Terminal, 3d Avenue, 33d to 34th Streets, Brooklyn Borough, New York City.

Manhattan Book Bindery, 128-30 W. 14th St., N. Y., Leather, cloth, pamphlet, and job binding.

Pfister Book Binding Co., 141-145 East 25th St., New York. Cloth and leather edition work, and job book-binding.

Robert Rutter & Son, 410-416 E. 32d Street, New York. Cloth and leather edition work.

J. F. Tapley Co., 531-535 West 37th St., New York. Complete Edition bindery for cloth and leather work. No order too large or too complicated for us—"Taplex" Bindings.

H. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect Book Making in its entirety, done in our fireproof building.

EXTRA BINDING FOR THE TRADE

Henry Blackwell, 10th St. and University Place, New York. Plain and artistic Bookbinding in all varieties of leather, singly or in quantities.

James Macdonald, 216 West 18th St., New York. Finest equipped bindery in America. Purchaser of the entire "Club Bindery." Levant, morocco, calf and other leather bindings. Solander cases a specialty.

Stikeman & Co., 110-114 West 32d St., New York. All styles of binding in leather, single volume or in quantities. Mending, inlaying, etc. Cases for rare editions.

BOOKBINDERS' CLOTH

Becker Supply Co., 24-26 E. 13th St., New York. Extra cloth, Blacks and Crown Bindings—Pragerleaf and Ophirleaf for stamping. The best on the market.

Fab-rik-o-na Mills, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request.

The Helliston Mills, of Norwood, Mass., manufacturers of fine book cloths in all styles, colors and patterns. New York office, 2 West 13th St. Sample books furnished on request.

PAPER MANUFACTURERS

The Wanaque River Paper Co., 290 Broadway, New York City. Manufacturers of Supatone, also Super and M. F. Book Papers.

DIE CUTTERS AND ENGRAVERS

Becker Bros. Engraving Co., 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

HALF-TONE AND OTHER PLATES

The Hagopian Photo-Engraving Co., 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

COLOR PROCESS PLATES

Gatchel & Manning (Estab. 1889), Philadelphia. Designers, Illustrators, Engravers in one or more colors, for Publishers and Printers.

MAP SPECIALISTS

C. S. Hammond & Co., Sales Depart., 30 Church St., Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

BOOK TRADE SPECIALTIES**DIARIES**

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual Year Books. A popular diary.

DIRECTORIES FOR THE BOOK TRADE

Directory of Booksellers (3,200) in U. S. and Canada, Directory of 2,500 of the best Public Libraries in U. S. and Canada, with name of librarian; list of 2,100 Private Collectors of Books, all three in one vol., \$5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., N. Y.

FOREIGN AND SPECIAL BOOKS

International News Co., 83 and 85 Duane St., New York. Importers of German, French and English Publications.

William R. Jenkins Co., Sixth Ave., 48th St., New York. French, German, Italian, Spanish and other foreign books. Veterinary publications and books on riding and driving.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Oriental Book Co., 72-76 Trinity Place, N. Y. Japanese and other Far Eastern Publications.

F. C. Stechert Co., Inc., 29-35 West 32d St., New York. Domestic and foreign books and periodicals.

G. E. Stechert & Co., 151-155 West 25th St., New York. Importers of Books and Periodicals.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 350 languages. Prompt importation of books and periodicals from all countries.

KINDERGARTEN AND SCHOOL SUPPLIES

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

MAGAZINES—BACK NUMBERS

American Magazine Exchange, St. Louis, Mo.

Medical, Chemical and Scientific back numbers bought and sold. **B. Login & Son,** 152 East 23d St., N. Y.

Back Numbers of Magazines supplied by **Henri Gerard,** 83 Nassau St., New York.

The Boston Book Co., Boston, Mass. Complete files and back volumes of magazines.

Back vols. and nos. of magazines supplied. **Philadelphia Magazine Depot,** 326 N. 10th St., Philadelphia, Pa.

SHORTHAND AND TYPEWRITING BOOKS

Phonographic Institute Co., Cincinnati, O. Publishers of the Ben Pitman System.

Isaac Pitman & Sons, 2 West 45th St., New York.

STATIONERY NOVELTIES

William J. Burkhardt, 165 Danforth Ave., Jersey City. Unique Holiday Novelties, Die Stamped Christmas Cards Post Cards, Calendars, Pen-wipers.

BOOKS WANTED

Adelbert College Library, Cleveland, O.

Thackeray, Vanity Fair, new household ed., vol. 3, Boston, Knight.
Proceedings of the Second Annual Convention of the Intercollegiate Athletic Association.

Allen Book and Printing Co., 454-456 Fulton Street, Troy, N. Y.

Improved American Rifle, John R. Chapman, 1848.
Barren Grounds of Northern Canada, Warburton Pike.
Political Works, Thomas Paine.
Celebrated Speeches of Chatham, Burke, etc., Biddle, Phila., 1841.

American Baptist Publication Society, 514 N. Grand Ave., St. Louis, Mo.

Richard III., Henry VIII., Hamlet, in the Rolfe ed. of Shakespeare.

John R. Anderson Co., 31 W. 15th St., New York.
Chaplain Smith and the Baptists.
Wood, Back Home and Folks Back Home.
Samuel Rogers' Recollections, ed. Sharpe.
Lady Granville's Letters.

R. S. Anderson & Co., Fine Arts Bldg., Chicago, Ill.
Gordon, Caroline, Life of.
Gordon, Caroline, Anything by.
Walpole: Letters, odd volumes.

Antiquarian Book Store, 26 E. Van Buren St., Chicago, Ill.

The Ocean Magazine, any numbers.
Railroad Man's Magazine for July, Oct., Nov. and Sept., 1907; April, June and Dec., 1908, and Jan., April and Dec., 1909.
Baring, Diminutive Dramas.
Kirkland, Modern Baker and Confectioner, 6 vols.
Book Prices Current for 1913.
Hirsch, Democracy vs. Socialism.
Ellis, Havelock, Nineteenth Century.
Vol. 1 of Library of American Literature, cloth, (Steadman-Hutchinson).
Chap-Book, Vol. 1, No. 4.

William M. Bains, 1213-15 Market St., Philadelphia, Pa.

Ricketts, Vagabonds in Literature.

C. H. Barr, Lancaster, Pa.

Van Vorst, Cry of the Children, N. Y.
Books on Cocoa and Chocolette, English, French, German.
Munro, R., Prehistoric Problems.
Oawkins, B., Cave Hunting.
Capron, F. H., Antiquity of Man.
Bointon, E. G., Nomenclature and Teaching of Anthropology.
Montelius, O., Civilization of Sweden in Heathen Times, tr. by Woods.
Cushing, F. H., The Zuni.
Nuttal, The Aztecs.
Hudson, W. H., Idle Days in Patagonia.
Krearsen, K., Mendelism and the Problem of Mental Defect.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

La Farge Letters on Japan.
Eastlake Life, Sir T. Reynolds.

Bender's Book Store, 128 4th Ave., New York. California verse.

The Bibliopole, 1204 Broadway, New York.

Entomologist's Monthly Magazine, 1-49, 1864-1913.
Entom. Socy. of Washington, Proc., 1-15, 1884-1913.
Peabody Academy of Science Reports.
Proceedings Chicago Academy, 1868.
N. Y. Entomological Socy. Journal, 1-21, 1893-1913.

The Board of Publication of the Reformed Church, 25 E. 22d St., New York.

Burrell, The Church in the Fort.
Nestle, Vulgate New Testament with Variants on Margin by Wordsworth & White.
North American Review, January, 1909.

The Bobbs-Merrill Co., 34 Union Square, New York.

A Furnace of Earth, Hallie Erminie Rives.
The Fairyland of America, pub. Frederick A. Stokes & Co.

Rosalind at Red Gate, Meredith Nicholson, own ed.

Book Omnorium, 1346 Fillmore St., San Francisco, Cal.

Back numbers Poet Lore, any.

Unpopular Magazine, any.

Kropotkin, all titles.

Bernard Shaw, all his books.

Brentano's, Fifth Ave. and 27th St., New York.

The Genealogy of the Hart Family.
Jane Eyre, 1st ed.
Balthazer the Magic, Van der Naillen.
In the Sanctuary, Van der Naillen.
On the Heights of Himalay, Van der Naillen.
Rise of the Bookplate, Bowdoin.
Prevost, How to Illustrate.
Life of Gen. Richard Montgomery, Armstrong.
In the Fairyland of America, Herbert Quick.
Evolution of Italian Art, Allen.
Amateurs' Aviary of Foreign Birds, 1883 or later ed.
Dostoevsky, Poor Folk.
Whist or Bumble Puppy, Humorous book pub. Roberts Bros.
Cook Book, Mary C. Cook.
Stutfield Climbs and Exploration in Canadian Rockies.
Household Discoveries, pub. Success Co.
Ramuntcho, Loti.
France and Her Allies, Tardieu, pub. Macmillan Co.
Scattergood's Game of Draughts.
Isle of Temptation, Colleton.
Sam Lovell's Camps, Robinson.
Mysterious Psychic Forces, Flammarion.
Diary of a Lost One.
Parmelee Short History of Germany.
Christian Science as a Religious Belief and Therapeutic Agent, Flower.
The Monster, Edgar Saltus.
Household of Bouverie.
Book or Pamphlet on Christian Science, Rev. R. H. Newton, pub. in 1898.
Fairy Tales by Holme Lee, pub. Warne.

Brentano's, F and Twelfth Sts., Washington, D. C.

Steen, Strength of Quietness.
London Daily News Correspondence, Franco-Prussian War.

Dodge, Useful Fibre Plants of the World.
Quick, In the Fairyland of America.
Knight, Symbolic Languages of Ancient Art.
Hitchcock, Remarks on Alchemy.
Lowery, Spanish Settlements in U. S.
Walker, on Patent Laws.
House and Garden, Feb., 1903.

BOOKS WANTED—Continued.

Brooklyn Institute Museum Library, Eastern Parkway, Brooklyn, N. Y.

Science, v. 35, no. 901, Apr. 5, 1912.
Science, v. 38, no. 985, Nov. 14, 1913.

Edmund D. Brooks, 89 10th Street South, Minneapolis, Minn.

Coutt's Lewis and Clark.
Encyclopedia Britannica, 11th ed., thick paper.
McGuffey's Readers.

Bryant & Douglas Book and Stationery Co., Kansas City, Mo.

West, Natural Trout Fly and Its Imitations.
Cruse, Life of Wm. Wirt.

The Burnham Antique Book Store, 54-56 Cornhill, Boston, Mass. [Cash.]

Wrights, Few Days in Athens.
Inter-Ocean Curiosity Shop, any year previous to 1880.
Whiting Memoir, 1873.
Voyage of The Jamestown, 1847, Forbes.

The Burrows Bros. Co., 633-639 Euclid Ave., Cleveland, O.

Early Church History, Mosheim.
Child Verse, Tabb.
Montefiore's Reginald Heber.
Hurditch's Footsteps of Truth.
Rogers' Aristophanes, 6 vols., any.
Green's England, 4 vols., illus.
Modern Eloquence, cheap set.
Stead's Letters to Julia.
Dowling's History of Romanism.
Tom Sawyer, Am. Pub. Co., octavo.
Huckleberry Finn; C. L. Webster Co., 8 vo.
Catholic Encyclopedia, cheap set.
M. Noble's Mems. House Cromwell, 1784.
Arnold's Psychology Ap. Legal Ethics.
Mark Twain, good ed., cheap.
Stielers Atlas, English Text.
Holland's Butterfly Book, 1898, date on title.
Hutchinson's Dorset, England.
Van Pelt's Discussions of Composition.
Nicolay & Hay's Life Lincoln, 1/2 or full lea., cheap.

W. A. Butterfield, 59 Bromfield St., Boston, Mass.

Champney, Renaissance Chateaux, Putnam.
Father Tyrrell's Life; Longmans.
Mrs. Molesworth, Tapestry Room.
Mrs. Molesworth, Rosy.
Mrs. Molesworth, Carrots.
Mrs. Molesworth, Cuckoo Clock.
Mrs. Molesworth, Xmas Tree.
Mrs. Molesworth, Two Little Waifs.
Mrs. Molesworth, Tell Me a Story.
Morse's Glimpses of China.

John W. Cadby, 50-54 Grand St., Albany, N. Y.

Munsell's Collections of the History of Albany, N. Y., vol. 1.
Martin's History of No. Carolina, vol. 1, 1829.
Carey's American Museum, vol. 10, 1791.
Amer. Catholic Quarterly Review, Apr. 1899 at \$1, Jan., Oct., 1910.
North American Review, Oct. 1848 at \$2.
Nineteenth Century, 1883, Mch., Apl., May, June July.
Niles Register, vols. 57, 58, 67, 68.

The Cadmus Book Shop, 150 W. 34th St., New York.

Ridgway Birds, vol. 4.
Savage, Genealogical Dictionary, vol. 4.
Kelley's Designers of Book Plates.

Campion & Co., 1316 Walnut St., Philadelphia, Pa.

The Church in America, Coleman.
Robbery Under Arms.
Gregg's When, Where and How to Catch Big Fish on the East Coast of Florida.
The Great Company.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.

Our Israelitish Origin.
Taylor, Impersonator.

John J. Cass, 337 Adams St., Brooklyn, N. Y.

Allen's Commercial Organic Analysis, 8 vols. or broken set.
Black Diamonds, J. C. Hannibal.
Smith's Virginia, vol. 1.

John J. Cass.—Continued.

Parker's Texas, imperfect copy will do.
Francis Bennoch, Poems, Songs and Lyrics.

Chapman's Bookstore, 190 Peel St., Montreal, Can.

The Creation of Manitoba, Alexander Begg.
The Weird of It, Shiel (?).
Topographical Dictionary of Lower Canada, Banchette.

"Chiclak," care of Publishers' Weekly.

Ladies colored fashion plates of 1849, 85, 86, 91, 92, 93, 94, 95.

City Book Co., 711 N. Howard St., Baltimore, Md. [Cash.]

Life and Letters of Frederick Robertson.
P. Scarron, Comical Romance Novels (in English).
Books on Astrology, low prices.
Well bound set Herbert Spencer's works.
Frauline Schmidt and Mr. Anstruther.

The City Library Association, Springfield, Mass.

Bindloss, Alton of Somasco, 2 cops.
Baboriau, Clique of gold, 2 cops.
Blake, Mrs. E. O., The realities of freemasonry.

The Arthur H. Clark Co., Caxton Bldg., Cleveland, O.

Woman's Baptist Missionary Soc. Ann. Repts.
Missionary Herald (Am. Bd. of Com. of For. Missions), v. 26 and 27.
Raquet, Causes of Present State of Circulating Medium, 1815.
Raquet, Treatise on Currency and Banking, 1839.
Pennington, Origin and History of Colored People.
Pennington, Slave Blacksmith.
N. Y. State Hist. Coll. vol. 2, ser. 2.
Lamon, Recollections of Lincoln, 1893.
Joutel, Jour. of La Salle's last voyage, 1906.
Goodchild and Tweeney, Technological and Scientific Dict.
Gates, Plow Woman.
Fields, Speeches and Papers, 3 v.
Evans, Hist. of U. S. Mint at Phila.
Elementary School Teacher, v. 1, v. 2, no. 2, 8, 11, 12; v. 3, no. 11, 12; v. 4, no. 1, 2, 11, 12; v. 5, comp. except no 1, 3, 4.
Cassell, Cyclopædia of Mechanics, ed Hasluck.
Byron, comp. Poetical Works (Arundel edn.) 1889.
Amer. Theological Review, 1859, vol. 1.
Amer. Bible Society, Ann. Repts., any.
Amer. Assoc. for Adv. of Sciences, proceedings, v. 6, 23 to 25.
Scientific American, 1846, 1st ser., v. 1, 1864 2d ser. v. 11; Sept. 3, Dec. 31, 1870, June 4.
Missionary Review of the World, O. S., v. 1 to 10; N. S., v. 15 to 18 and Jan., 1908 to date.
Carroll, Chas., of Carrollton, Life, 2 v., Putnam.
McCrary, Hist. of S. C. in Revolution, 2 v.
St. Louis Academy of Science, trans v. 1, no. 2.

The John Clark Co., Euclid and 55th St., Cleveland, O.

S. C. Hist. Soc. Coll.; vols. 6 to end.
Stryker's American Quarterly Register; vols. 7 to end.
Allison, Young E., The Delicious Vice, both series.
Filson Club publications as follows:
Durrett's Life of John Filson.
Speed's Wilderness Road.
Perrin's Pioneer Press.
Brown's Political Beginnings of Kentucky.
Durrett's Bryan's Station.

W. B. Clarke Co., 26-28 Tremont St., Boston, Mass.
Harding's Lessons on Trees.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass.

Black Lion Inn, Alfred Henry Lewis.
Hammer and Anvil, Frederic Spielhagen.
Through the Subarctic Forest, Tyrell.
American Electrician, Mar., Apr., May, June, 1902.

Columbia University Press Bookstore, 2960 Broadway, New York.

Hertwig, Biological Problems.

L. A. Comstock, care of Doubleday, Page & Co., Garden City, L. I.

Arthur Symons' trans. of D'Annunzio's Gioconda.

Conder's Bookstore, 366 Fifth Ave., New York.

Housman, Blind Love.
Howells, Niagara Revisited, 1884.
Confederate Book of Common Prayer, Richmond, 1864.

BOOKS WANTED—Continued.

Conder's Bookstore.—Continued.

Grose's Dict. of Vulgar Tongue, Chatto.
Musarum Delicia, 2 vols., Chatto.
Behn's Works, 6 vols., Pearson.
Edwards, Jonathan, Works, 10 vols., 1830.
Broadhouse's Musical Acoustics, London, 1881.
McMaster, Acquisition of Political Rights.
Gissing's Life's Morning, 1st ed.
Baring-Gould, English Fairy Tales.
George Moore, Flowers of Passion.
Stryker, N. J., Men in the Revolution.

Cox Book Co., 47 W. 125th St., New York.

Cosmic Consciousness, R. M. Bucke.
Helloise and Julia, Cyrus D. Bergerac.
Voyage to the Moon, Cyrus D. Bergerac.
Hans Pfall's Journey to the Moon, Edgar Allen Poe.
Chemistry and Technology of Mixed Paints.
Book of Knowledge.

John Davis, 13 Paternoster Row, London, E. C., Eng.

Bolton, Principles of Education, new or second-hand.

Dawson's Book Shop, 518 So. Hill St., Los Angeles, Cal.

Bee Culture, Harbison.

DeWolfe & Fiske Co., 20 Franklin St., Boston, Mass.

An Island Cabin, Henry.
Enchantment, McGrath.
Trailing Camp in Alaska, Powell.
Megda, Kelley.

Dixie Book Shop, 41 Liberty St., New York.

Catalogue Mosle Collection Works of Art.
Statesman's Year Book, London, 1914.
Illustrated Catalogue Roger's Locomotive Works.
I. C. S. book on Foreign Exchange.
Book of Knowledge, set.
Modern Business, set or odd vols.
Henderson's Stonewall Jackson, vol. 1, 1899 ed.
Metallurgy of Non-ferrous Metals, Gowland.

Robert H. Dodd, Fourth Ave. and 30th St., New York.

Royce, Passing of the American.
Shea, History of the Catholic Missions, New York, 1870.
Tyrrell, Royal Road to Health.

Chas. H. Dressel, 552 Broad St., Newark, N. J. [Cash]

Totten, Charles A. L., Our Race.
Uther and Ingraine, Warwick Deeping.
Christopracta.
Hand Book for Engineers and Firemen, Albert Post.

H. & W. B. Drew Co., Jacksonville, Fla.

The Hungarian Brothers, Anna Marie Porter.
Daily Round—Meditations, Prayer and Praise, pub. J. W. Whitaker & Sons.
Lost Israel Found, Hines.

Daniel Dunn, 677-679 Fulton St., Brooklyn, N. Y.

Her Majesty's Navy, 3 vols.
Nicholby and Expectations, Chapman and H. H. H. ed.

E. P. Dutton & Co., 681 5th Ave., New York.

Coudert's Addresses, Putnam.
Von Fabrizio, Rahan Medals, trans. by Hamilton. Benson, Dodo.
Huntington, Sermons for People, Advent to Trinity.
Huntington, Sermons for People, Trinity to Advent.
Owen, Voodoo Tales, Putnam.
Nibelungenlied v. K. Simrock mit Holzschnitten nach Zeichnungen von J. Schnorr von Calrsfeld, Cotta, Stuttgart, 1867.
Williams, Later Queens of French Stage.
Poor, Sanscrit and its Kindred Literature.
In a Rose Garden, vol. of Persian Poems.
Ellis, Modern Practical Carpentry.
Twain, Tom Sawyer, 1st ed. or facsimile of 1st ed.
Twain, Huckleberry Finn, 1st ed. or facsimile of 1st ed.

Eerdmans-Sevensma Co., 513-515 Eastern Ave., S. E., Grand Rapids, Mich.

Liljencrantz, Thrall of Lief the Lucky.

George Engelke, 855 N. Clark St., Chicago, Ill. [Cash.]

5-vol. Memorie Culture, Berol.
American Machinist, 1904-1914.
Inner Studies, O. Z. Hanish.
Machinery Engineering, 1904-1914.
Ingersoll's Work, complete.

H. W. Fisher & Co., 1629 Chestnut St., Philadelphia, Pa.

Watson's Annals of Philadelphia, old ed.

H. A. Fowler, 17 Board of Trade Bldg., Kansas City, Mo.

Print Collectors' Quarterly, vol. 2, bound in two parts as issued by the publishers.
Marcus Aurelius, in Latin.

Fowler Brothers, 747 South Broadway, Los Angeles, Cal.

Chronicles of the Stimpsett Family, Diaz.

The Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.

Purcell, Life of Cardinal Manning.
Forester, F., American Game in its Season, New York, 1853.
Mumford, Beverly, Slavery in Virginia.
Shecut's Med. and Philos. Essays, Charleston, 1819.
Billings' History of Surgery, 1895.
Cobbett, Years Residence in United States.
Silliman's Jour. Science, vol. 13, 1828.
Belt's Nicaragua.
Shecut's Flora Carolinaensis, 1819.

"G. J. C.," care of Publishers' Weekly.

Bible, G. W. and Daniel P., Pocket Dictionary of Dry Goods, New York, 1896.
Cole's Dictionary of Dry Goods and History of Silk.

J. Gardner, 18 Broughton St., East, Savannah, Ga.

Key to the Hebrew-Egyptian Mystery in the Source of Measures, pub. Robt. Clarke & Co., Cincinnati, 1875.

C. Gerhardt & Co., 120 E. 59th St., New York.

Wilde, Oscar, Works, 10 vols., cloth, cheap set.
Phillips, Historical Sketches of the Paper Currency of the American Colonies.
Symonds Genealogy.
Maitland's Life of Leslie Stephen.
Zola, A Love Episode, Vizetelly's original ed.
Zola, The Fat and the Thin, Vizetelly's original ed.
Memoirs of Madam de Riedesel, New York, 1827.
Elpis Israel, John Thomas, M.D.
Blade, William, Books in Chains.
Please send for Want List of America Drama.
Hichens, The Slave.
Oildom, April 1914.
Lord, Beacon Lights of History.
Henderson, History of Germany, 2 vols.
Boutwell, Reminiscences of Sixty Years.

The J. K. Gill Co., Portland, Ore.

Mullen's Guide to Oregon, Washington and Montana, with Maps.
Father De Smet's Works.
Mantegazza's Physiology of Love.
Holden's Primer of Heraldry for Americans, \$1.00; pub. Century.

Laurence J. Gomme, 2 East 29th St., New York.

Baring-Gould, Lives of the Saints, 16 vols.
Gordon Craig, Book of Penny Toys.

Goodspeed's Book Shop, Boston, Mass.

Arabian Nights, 2 vols., Edinburgh, ca. 1807.
Bergson, Introduction to New Philosophy, 1912, Boston.
Chapman, Flora of Southern United States.
Edwards, S. L., Anthology of English Verse.
England, Bishop, Works of.
Homer, trans. by Galloupe.
Howe, History of Virginia.
Kirby, Mrs., Old and New Papers.
My Mother's Bible Stories, Baltimore.
Putnam, Rufus, Memoirs of.
Stevenson, R. A. M., Life of Velasquez.
Tom Cringle's Log.
Allen, J. L., Kentucky Cardinal and Afterman, 1 vol., illus. by Hugh Thomson.
Catholic Hist. Soc. Pub., 1888.
Cawein, Madison, Moods and Memories, 1892.
Poems of Nature, 1893.

BOOKS WANTED—Continued.

Goodspeed's Book Shop.—Continued.

One Day and Another, 1901.
Weeds of the Wall, 1902.
Voice on the Wind, 1902.
(All by Cawein, Madison.)
Eaton, Birds of New York, vol. 1, or set.
Lalla Rookh, illus. Estes & Lauriat.
McDonough, Michael, Life of Daniel O'Connell.
Sienkiewicz, When Worlds Meet.
Terry, James, Ex Libris Leaflets, nos. 1, 2, 3.
Thackeray, Rose and Ring, illus.
Transcendentalism in New England.
Wilson, R. B., Life and Love, N. Y., 1887; Until the Day Break, 1900.
Genealogy of Richard Montague, 1886.
Whitefield, Home of Our Forefathers, Maine, New Hampshire, Vermont, 1886.
Genealogies: Driver, 1889; Greenleaf, 1896; Fay; Whartons of Wharton Hall, by Wharton.

Lathrop C. Harper, 437 5th Ave., New York.

Elliot, D. G., Felidae or Cats, 1883.
Todd, Genealogy, by Green.

The Harrison Company, Atlanta, Ga.

Miller's Bench and Bar, vol. 2 or set.
Century Digest, 50 vols.

W. Heffer & Sons, Ltd., 4 Petty Cury, Cambridge, Eng.

Science, vols. 1 to 34.
American Naturalist, complete set up to Dec., 1913.
Journal American Chemical Society, set to Dec., 1913.
Schlagintweit, Buddhism in Tibet.
Waddell, Buddhism in Tibet.
Giles, Gems of Chinese Literature.
Cunningham, History of Sikhs.
Elliot, History of India, set and vols. 5, 8.

William Helburn, 418 Madison Ave., New York.
Stothard, The Monumental Effigies of Great Britain.

B. Herder, 17 South Broadway, St. Louis, Mo.
Daventry, Primitive Traits in Religious Revivals.

Himebaugh & Browne, 471 5th Ave., New York.
Florence and Pompeii, Famous Art Cities.
Life of Sir Richard Burton, by his wife.
Britannica, sheep binding.
Harvard Classics.
Ellen Terry, Doubleday.
Books on Stair Family, Russell Family, Cambridge.
Books on Belden, Treat, Baillet Families.
Books on Browne Family of Cork, Ireland.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore, Md.

Dr. Eliot's Five Foot Shelf of Books, set, pub. Collier.

Paul B. Hoeber, 67-69 East 59th St., New York.
Kane, Drugs that Enslave, 1881.
Journal Cutaneous Diseases, any nos.

J. P. Horn & Co., 1001 Chestnut St., Philadelphia, Pa.
Zola, Pot-Bouille, vols. 1 and 2, Barrie's Japan paper ed.

John Howell, 107 Grant Ave., San Francisco, Cal.
Kempton Wace Letters, Jack London.
Encyclopaedia Britannica, 11th ed.
Book on Whistler, Don C. Seitz.
Relics of Father Prout.
King's Favorite, Bickley.

The Hub Magazine Co., 110 Tremont St., Boston, Mass.

Educational Review, February, June, 1895.
National Geographic Magazine, March, 1907; March, 1911; February, 1912.
World's Work, December, 1900; January, February, 1901.

Harry F. Hull, 3 Lawrence St., Yonkers, N. Y. [Cash.]

Racinet, Costume, large paper ed.
Heilprin, Historical Reference Book.
Hottenroth, Costume Book.

George P. Humphrey, Rochester, N. Y. [Cash.]
Comte de Paris, History of the Civil War, vols. 3 and 4.

George P. Humphrey.—Continued.

Cooper's Nations of the Americans, vol. 1, blue boards.
O'Reilly's History of Rochester, N. Y.

Humphrey's Book Store, 21 Bromfield St., Boston, Mass.

Perry, A. L., Origins of Williamstown, Mass.
Lesquereux, Manual of Mosses.

J. K. Hunter, 751 W. 180th St., New York.
Furness' Shakespeare, clean copies, 1st eds.

Paul Hunter, Nashville, Tenn.

Cornaro, Art of Living Long.
Jeremy Bentham's Works, 11 vols, half calf, Edinburgh, 1843.
Harper's Magazine, 1850 to 1900 or later, half leather, good condition; must be cheap.
Wendling's Lecture on Robert E. Lee.
Children's Hour, one set, half leather.
W. L. Yancey, Life and Speeches.
Confederate Veteran, 1893, complete.
Confederate Veteran, January, 1893.
C. Herschel's Frontinus, 1899.

Illinois Book Exchange, Lakeside Bldg., Chicago, Ill.

Powell on Devises.
Burton's Compendium.
Preston on Abstracts.
Cornish on Remainders.
Fearn's Posthumous Works.
Leake's Law of Use in Land, 2 vols., old ed.
Wilson on Springing Uses.
Bacon on Uses.
Wright's Tenures.
Perkins' Useful Book or Handy Book.
Farrell on Powers.
Chance on Powers.
Gilbert on Uses.
Hargraves Law Tracts.
Watkins on Descents.
Davidson's Precedents on Conveyancing.
Preston on Estates.
Northwestern Reporter, vols. 68, 69 and 70, regular series.
Barton's Chancery of Virginia, 1899, 2 vols.
Greenleaf's Evidence, 16th ed., 3 vols.

Harris W. Inman, 357 Westminster Street, Providence, R. I.

Narrangansett; or, The Plantations; a story of 177—, 3 vols., 8vo., Chapman & Hall, London, 1860.
The Little Minister, Barrie, green cloth, white lettering, A. L. Burt Co.

International Magazine Co., 339 Bay Way North, Elizabeth, N. J.

Isthmian Canal Commission, 3d Annual Report, 1906.
Niles's Weekly Register, vol. 76; good price.
National Geographic Magazine, Jan., 1912, 3 copies.
Electrical World, 1914, Aug. 1 to Oct. 31.
Electric Railway Journal, 1914, July 24 to Oct. 31.

F. A. Jaquith, 108 Ruth Ave., Phillipsdale, R. I.
Whitworth, Practical Cotton Calculation, pocket ed.
Adams, A Summary History of New England, 1799.
Parton, Life and Times of Aaron Burr, vol. 2 only, Boston, 1870.

E. W. Johnson, 410 4th Ave., New York.

Abbeys of Vlaye, Weyman.
Great Boer War, Doyle.
New York Daily Tribune, 1884 to 1896.
Life of Aaron Burr, Journal of Burr.
Frank Forester's Sporting Books.
Why Priests Should Wed.
Cambridge Modern History.
Hart's American Nation.
Modern England, Paul.
Prehistoric Peeps, Reed.
Dunlop, History of Fiction.

Johnson's Bookstore, 391 Main St., Springfield, Mass.

Ayesha, Haggard.
Tarry at Home, E. E. Hale, illus. ed.

The Kendrick-Bellamy Co., Sixteenth St. at Stout, Denver, Colo.

Among the Pines, James R. Gilmore.
Down In Tennessee, James R. Gilmore.
My Southern Friend, James R. Gilmore.
Progress and Robbery, J. B. Miller.
More Recent Cyanide Practice, Bain.

BOOKS WANTED—Continued.

The Kendrick-Bellamy Co.—Continued.

Nicholson on Factory Organization and Costs, Jerome L. Nicholson.
Carthage and Tunis, 2 vols., Douglas B. W. Sladen.

Kimball Bros., 618 Broadway, Albany, N. Y.
Genealogy of the Williams Family, by S. W. Williams, Greenfield, 1847.

Mitchell Kennerley, 32 W. 58th St., New York.
The Story of My Life, Sophie Adelaide Kent, 1887, Belford, Clark & Co.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.
MacKenzie's 1001 Receipts.

Rudolph G. Kornban, 1006 Arch St., Philadelphia, Pa.
The Literary History of Philadelphia, Ellis Parson Oberholtzer, new or second-hand.

The Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

Kirkpatrick Memorial.
Davis, Falais of the Blessed Voice, Macmillan.
Zola, Soil.
Putnam, Cirillo, Life.
Tabb, Child Verse, Small, Maynard.
Quips and Quiddets, Small, Maynard.
Dawson, Birds of Ohio.
D. C. Thompson, Barbizon Painters, 2 copies.

P. C. Kullman & Co., 68 Wall St., New York.
Die Wacht am Rhein, das deutsche Volks und Soldatenlied, 1870, George Scherer und Franz Lipperheide.
Anything patriotic and popular German Songs, with English translations.
Any translations of the Wacht am Rhein.
Any translations of Deutschland Ueber Alles.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Books on Stammering.
Dane's Abridgement, vol. 2.
Leading Cases Simplified, Lawson.
Marbot's Memoirs, complete ed., good copy.
Count's Snuff Box, R. R. Rivers.
Robert's Forty-one Years in India, 2 vols.
Nohl's Mozart, McClure, 1884.
Sketches and Scraps, Laura E. Richards, Estes.
Mediaeval Architecture, Kingsley Porter.
Matthew Lyon, Hampden of Congress, McLaughlin.
Lives of Distinguished Naval Officers, Cooper.
History of United States Navy, Cooper, N. Y., 1853.
Life of Capt. James Laurence, Gleaves, Putnam.
Antelope and Deer of America, Caton.
Register of Salem Ships.
Dwer's Journey to Venice, Humanist Lib., vol. 6, Updike.

White Roses, Brown.
Mauleverer Murders, Fox Davies.
In Shadow of Lord, Fraser.
Filigree Ball, Green.
Little American Girl in India, Cheever.
Orion the Gold Beater, Cobb.
Panama Canal and its Makers, Cornish.
Heart's Highway, Wilkins.
Rock Excavation, Methods and cost, Gillette.
Treasure of Mushroom Rock, Hamp.
Change of Air, Hope.
Max Fargus.
Peggy the Daughter, Tynan.
Crusty Cousins, Marks.
Barlasch of the Guard, Merriman.
Jimmy John Boss, and Other Stories, Wister.
Encyclopædia of Freemasonry, Mackey.
History of Freemasonry, Lawrie, Philadelphia.
Animals of the Past, Lucas.
Life of Fossil Hunter, Sternberg.
Life of General Rufus Putnam.
Rollo's Tour to Cambridge.
Ebbing of the Tide, Becke, Lippincott.
Management and Treatment of Dogs in Diseases, J. F. Perry, Ashmont.
Works of O. A. Brownson, 20 vols., complete set at low price.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.
Story of Old Saratoga and History of Schuylerville, pub. Robson & Adece.

Lemcke & Buechner, 30-32 W. 27th St., New York.
Tunison, Master Virgil, Cincinnati, 1888.

The Library of the University of Georgia,
Athens, Ga.

Vogue, March 1, 1913.
Sidgwick, Elements of Politics.
Burgess, Political Science, 2 vols.

C. F. Liebeck, 857 E. 63d St., Chicago, Ill.
Century Dictionary, vol. 2, half morocco, last copy—right date 1899, nice copy only.

Little, Brown & Co., 34 Beacon St., Boston, Mass.
The Trappist Monk, Bengin.
The Shutters of Silence, Bengin.
Eve of St. Agnes, Keats, illus. ed.
The Fairchild Family, Mrs. Sherwood, the old ed. not "edited."
Life of Salmon, Calderwood.
New England Legends and Folk Lore, Drake.

Login Brothers, 1911 W. Harrison St., Chicago, Ill.
Wood, A system of Ophthalmic Operations, vol. 2.
Kocher, Surgery, vol. 1, half morocco.
Krause, Surgery of the Brain, vols. 2 and 3.
Clinique, vols., 1, 2, 9, 1880-81-88 and later.

Loring, Short & Harmon, 474 Congress Street, Portland, Me.

Treatise on the Evaporation of Saccharine, Chemical and Other Liquids, James Foster, pub. Simkin, Marshall, Hamilton Kent & Company, London, 1890.
Mother, Owen Wister, Dodd.

Lowdermilk & Co., Washington, D. C.

Blavatsky, Isis Unveiled.
Craig, Olden Time.
Bates, History of Greene County, Pa.
Hannah, History of Greene County, Pa.
Howe, Historical Collections of Virginia.
Nye, Comic History of England.
Triplett, Conquering the Wilderness.
Webster Unabridged Dictionary, 1871 ed.
Quick, In the Fairyland of America.
Anthon's Virgil.
Fowler, Concerning Isabel Carnaby.
Parsons, New Light from Great Pyramid.
Stowe, History of Books of Old Testament.
Seltzer, Two Gunmen.

The Lutheran Publication Society, 150 Nassau St., New York.

Chastity, Dio Lewis.
Luther on Galatians.

McDevitt-Wilson's, Inc., 30 Church St., New York.

Jane Welsh, Carlyle's Letters, 2 vols., Scribner.
Achsah, an old book.
Both Sides of the Street.
Sacred Books of the East, Lamb.
Congressional Record, complete.
Poole's Index, 5 vols.

McGraw-Hill Book Co., Inc., 239 W. 39th St., New York.

Hope, Anthony, A Man of Mark.

P. F. Madigan, 561 5th Ave., New York. [Cash.]

Autograph Letters of Celebrated People.
Original Drawings by Noted Artists.
Original Drawings by Howard Pyle, Frederic Remington and Edwin A. Abbey.
Cyclopædia of National Biography, Leslie Stevens, 1 vol., Macmillan.
Portraits of English and American Authors for extra illustrating.

Henry Malkan, 42 Broadway, New York.

Law Reports, Court of Common Pleas, Philadelphia, 1848.
Aubrey, Rise and Growth of English Nation.
Map of Town of Union, N. J., and its Environs.
Robinson Crusoe, Bohn ed.

Miss Frances Mantell, care of Doubleday, Page & Co., Garden City, L. I.

The Girl Who Lived in the Woods, Marjorie Benton Cooke.

Martin & Allardye, Asbury Park, N. J. [Cash.]

Hunter Genealogy, any.
Hunter Family Register, 1895.
Kellogg Genealogy, any.
Delamater Genealogy, any.
Chapin Genealogy, any.

BOOKS WANTED—Continued.

Martin & Allardyce.—Continued.

Dresser Genealogy, any.
Lowell Genealogy, any.
Genealogical History of Irish Families, 1895.

**S. Mason, 6 Molyneux House, Molyneux Street,
London, W., Eng.**

Wilde's Happy Prince, Bost., 1890.
Wilde's Intentions, N. Y., 1891.
Ballad of Reading Gaol, illus.
Magazine articles etc. on Wilde.
Pilot with articles by Oscar Wilde.

Isaac Mendoza Book Co., 17 Ann St., New York.

Angell, Harrison, The Tower (of London).
Christiani, or, Simmons and Appleton on Soap Making.
Lethaby Lead Works; Macmillan.
Books on Fingerprints.
Brooks, Historic New York.
Lecky History of European Morals.
Brewster, The Stereoscope.
Robertson, Guide to Draughts.

**The Methodist Book Concern, 1018-24 Wabash Ave.,
Chicago, Ill.**

Woodcraft or Life in the Woods, Colonel Buzzacott.

**George M. Millard, 1651 Huntington Drive, South
Pasadena, Cal.**

Harte, Heritage of Dedlow Marsh, 1st ed.
Harte, Openings in the Old Trail, Boston, 1902.
Harte, Life, Merwin, Boston, 1911.
Irving, Life and Letters, 4 vols., 1862-4.
Hawthorne, Julian, Hawthorne and His Wife, 1884.
Hawthorne, Life Woodberry, 1902.
Harte, Twins of Table Mountain, Boston, 1879.
Harte, Flip and Blazing Star, Boston, 1882.
Harte, On the Frontier, Boston, 1884.
Harte, Maruja, Boston, 1885.
Harte, Clarence, Boston, 1805.

**Minneapolis Book Exchange, 626 Hennepin Ave.,
Minneapolis, Minn.**

Astrology, 2 vols., E Sibley; Champanti & Withrow,
Jewry St., London.

H. A. Moos, 331 W. Commerce St., San Antonio, Tex.

Cæsar's Column, Ignatius Donnelly.
Looking Backward, Edwin Bellamy.

Moroney's Merger, 35 E. 3d St., Cincinnati, O.

Irish Citizen, Irish News, Celtic Monthly and Irish
or Catholic Magazine, bound or in numbers.
O'Reilly's Songs and Poetry of Ireland, 2d ed.

**The H. C. Murray Co., 699 Main St., Willimantic,
Conn.**

Jungle Book, Kipling.
Captains Courageous, Kipling.
Boys of '61, Coffin.
Boys of '76, Coffin.
Widow Bedott Papers.

N. Y. Medical Book Co., 45 E. 42d St., New York.
Vaughan-Novy, Cellular Toxins.

John J. Newbegin, 315 Sutter St., San Francisco, Cal.

Original Longmans, Green ed. of Von Bernhardt's Ger-
many and the Next War.
Social Life of the Chinese, Just; Doolittle.
Lippincott's Pronouncing Dictionary of Biography and
Mythology, 1 or 2 vol. ed.
Lippincott's Gazetteer, 1 or 2 vols.
Alibone's Dictionary of Authors, with supplement, 5
vols., either buckram or half morocco.
Buckles History of Civilization, large type ed.
Lecky's History of European Morals, large type ed.
Anatomy of Melancholy, large type ed.
Complete set of the Harper's Magazine in bound vols.

Miss Newell, 1382 Mass. Ave., Cambridge, Mass.

Fuller, Worthies Folio.
Fuller, Holy War, Holy State.
Fuller, Worthies, 3 v. 8 vo., folios.
Books by Rev. T. Shepard, T. Hooker and N. Apple-
ton.

D. H. Newhall, 154 Nassau St., New York. [Cash.]

Brown, Reminiscences of Gov. Walker.
Drake, Benj., Life of Black Hawk.
Hall, Jas., Letters from the West.
Meade, Survey Northwest Lakes.
Hale, Trans-Alleghany Pioneers.

**The Norman, Remington Co., 308 North Charles St.,
Baltimore, Md.**

Rolfe, Shakespeare, leather, any volumes; must be new
and fresh.
Sherman, Memoirs, 2 vols.
Meyer, Institutiones Juris Naturlis, 2 vols.
The Yellow Book, early nos.
Symons, Days and Nights.
Mark Twain, early ed. of.
Foote, Sketches of Virginia.
Wright, Patriot and Tory.
Henderson, Life of Stonewall Jackson, 1st ed., Long-
mans.
Hittel, History of California, 4 vols.
H. Greeley, American Conflict.
T. G. Smith, Christian Monasticism from the 4th to
9th century.
Poole, Illustrations of Mediæval thought.
Keary, Vikings in Western Christendom.

**The Old Corner Book Store, Inc., 27-29 Bromfield
St., Boston, Mass.**

Index to Meades Old Churches and Families of Vir-
ginia, Wise.

E. H. Otting, Warren, O.

Crummie's History Washington Co., Pa.
Paine, Thos., Writings, 10 vols.
Miller, Forty Years Among the Bees.
Maeterlinck, on the Bee.
Braun's Iconoclast, 2 copies.

**The Perine Book Co., 1413 University Ave., Minne-
apolis, Minn.**

Defoe's Complete Tradesman.

**The Pierce & Zahn Book Co., 1531 Arapahoe St.,
Denver, Colo.**

Vibration, Williams.
The Negro Beast, or In the Image of God, Carroll.

Pownner's Book Store, 33-37 N. Clark St., Chicago, Ill.

Griswold, Life of Poe.
Vizetelly ed., Zola's, A Love Episode.
Book Prices Current, 1913.

**Presbyterian Board of Publication and Sabbath
School Work, 509 S. Wabash Ave., Chicago, Ill.**

Memoirs of Dr. Barnardo.

**Presbyterial Board of Publication and Sabbath
School Work, 420 Elm St., Cincinnati, O.**

Armageddon, Rev. Waldren, 2 copies.

**Presbyterian Board of Publication and Sabbath
School Work, 313 N. 10th St., St. Louis, Mo.**

Belcher's Life of Whitefield.
Smith's Messianic Prophecy.
The Aleph, the Caldean, Burr.

**Presbyterian Board of Publication and Sabbath
School Work, 400 Sutter St., San Francisco, Cal.**

Bonar, Heavenly Springs.

Providence Public Library, Providence, R. I.

Moore, Anecdotes, Poetry and Incidents of the War.
Rogers, Waverley Dictionary.
Bates, Child Lore.
Harper's Weekly, June 27, 1908.

G. P. Putnam's Sons, 2 W. 45th St., New York.

Steffens, Shame of the Cities.
Mitchell, Villa Clandia.
Brandes, Life of Ibsen.
Russell, A. P., Characteristics.
Mason, Life and Works of Gilbert Stuart.
Peters, Jews in America.
Yekl, Abraham Cahan.
Roosevelt, Winning of the West, 1st eds., vols. 3 and 4.
Beethoven, Conrad.
Samuels, From Forecastle to Cabin.
Very Words of Our Lord Jesus Christ.
Life of Abelard, McCabe.
Deland, Tommy Dove and other stories.
Peter the Great, Schuyler.
Lewes, Biographical History of Philip.
Fisher, Democracy in Europe.
Smith, Troubadors at Home.
Government Accountant, 1907-12.
Adeler, Elbow Room.
Boardman, Lovers of the Woods.
Rockwell, Campaigning with Sheridan.
Canning's Speeches.
Carpenter, Studies in Mission Economics.

BOOKS WANTED—Continued.

G. P. Putnam's Sons.—Continued.

Dupanloup, Ministry of Catechizing.
 Vedder, Christian Epoch Makers.
 Butterworth, Knight of Liberty.

Robert W. Rainey, 406 Harrison St., Petersburg, Va.
Appleton's Journal, Dec. 23, 1871, Feb. 3, 1872.
 Engraved or lithograph views of Petersburg, Va.
Farmers Register, Petersburg, 1841.

The Rare Book Shop, 813 17th St., Washington, D. C.
 Life of Frederic Lemaitre.
 Life of Talma.
 Jackson, Old Silver.
 Browning, Americans of Royal Descent, 3 vols.
 Lees of Virginia.
 Any books illus. by Rackham.

Fleming H. Revell Co., 158 5th Ave., New York.
 German Fantasies by French Firesides.
 Minister of Carthage.
 Minister of the World, Caroline Atwater Mason.

A. M. Robertson, 220 Stockton St., San Francisco, Cal.
 Are You a Bromide? 1st printing.

E. R. Robinson, 410 River St., Troy, N. Y.
 Douglas, C. N., and others, 5000 Sublime and Beautiful Sayings.
 Barnes, Unpardonable War.
 Baumbach's Church Music.
 Autobiography of Eliashib Adams, 1871.
 Alexander, J. E., Records of the Descendants of John Alexander, 1878.
 Brady, J. E., Tales of the Telegraph.
 Lewis, Harriet, House of Secrets.
 Stephens, Ann S., A Noble Woman, paper.
 Young, Wishmakers Town.
 New South Wales, pub. by the Australian Government, 1906.
 Hilliard's Second Class Reader.

Rohde & Haskins Co., 16 Cortlandt St., New York.
 Statesman's Year Book, 1914.

St. Paul Book and Stationery Co., 55-59 East 6th St., St. Paul, Minn.

Books on Indian Wars between 1787 and 1861.
 History of Boscawein.

Schulte's Book Store, 132 E. 23d St., New York.
 Stevenson, Thistle ed., cloth, vol. 5.
 Hugo, Bigelow, 12 mo., half mor., vol. 6; St. Denis.
 Wood, Martin, Pagan Ireland.
 O'Connor, Chronicles of Eri.
 Robinson, Celtic Illuminative Art in the Gospel books of Durrow, Lindisfarne and Kells.
 Schaff's Church History, last ed.
 Mercer Cluster, Old Methodist Hymn Book.
 Out of the Way Kossuth Items.
 Dalcho, Historical Account of Protestant Episcopal Church of South Carolina.
 Revival Sermons, Norris Day.
 The Religion of the Threshold, Mackay.
 Littledale, Priests' Prayer Book.
 Hurst's Church History, vol. 2, or set.
 Metaphysics of the School, Rev. T. Harper; Macmillan.
 Told by Uncle Remus, Stories of the Plantation.
 Original Documents of Joan d'Arc by T. Douglas Murray; McClure, Phillips.
 Barnes Notes on the Psalms.

Charles Sessler, 1314 Walnut St., Philadelphia, Pa.
 John Jasper's Secret.
 The Cairnes Family, H. C. Lawlor.
 Alice in Wonderland, 1st ed.
 My Recollections, Mrs. Fremont.
 Gogol, anything by.
 Anything on Chinese Literature.
 Life, Journal and Correspondence of Samuel Pepys, 1840.
 Literary Landmarks of London, Hutton.
 Man With a Hoe, with notes.

Shepard Book Co., 408 S. State St., Salt Lake City, Utah.

Lyman's Historical Chart.
 An Original Bil of Sale for a Negro Slave.

The Sherwood Co., 19 John St., New York.
 Stanhope Burleigh.
 Gypsy Count, May Wynne.

Prisoners at Sea.
 New Britannica, thin paper.
 Stoddard lectures.

E. L. Shettles, Navasota, Texas.
Evangelical Magazine, about 1803.
 Books, pamphlets and papers that will throw light on religious life of the American Colonies and just after the Revolutionary War.

Sibley, Lindsay & Curr Co., Rochester, N. Y.
 Philosophy of Theism.

S. D. Siler, 930 Canal St., New Orleans, La.
 Martyn's Menu Dictionary.
 McKenzie on the Eye.
 Black's Operative Dentistry.
 Some book on the preservation of natural flowers.

John Skinner's Book Store, 44 North Pearl Street, Albany, N. Y.

Lamb, Last Essays of Elia, 1828, Phila. edn.
 Schuyler, Colonial New York, vol. 2 only, \$5 offered.
 Riedesel, Madame, Letters and Journals.
 Pike, Travels through Western Territories, 1811.
 Munsell, Collections on Albany, odd vols.

Clarence W. Smith, 44 East Ave., Rochester, N. Y.
 Tennyson's Holy Grail.

William H. Smith, Jr., Coleburn Bldg., Norwalk, Conn.

Colonial Laws of various States.
 New York Colonial Imprints.

Smith & Butterfield Co., 310 Main St., Evansville, Ind.

Arkansas Doctor.

Smith & Lamar, Agts., Nashville, Tenn.
 The Spirit of the Mountains, Mrs. E. B. Miles.

Smith & McCance, 2 Park St., Boston, Mass.
 Life of Angelica Kaufman, F. A. Gerard.
 Practical Metaphysics, Anna W. Mills, Chicago, 1896.
 Simpson's Art of Golf.
 Science and Health, 1875, 78 and 81 edn.
Christian Science Journal, 1883-1890, any.
 Science of Man, pamphlet, 1876-79-83.

Smythe's, Neil House Block, Columbus, O.

Oldendorf's Method, Italian, Foresti.
 Made in France, Brunnen.
 Encyclopedia Britannica, next to present ed.
 Pharmacology of Newer Mat. Med., Davis.
 Medical Preparations, Fletcher.
 Universal Anthology, 33 v. sets or odd vols.
 Menticulture, Fletcher, old small ed.
 Recollections of Lincoln, Lamon.
 Vasaris Lives Painters, vol. 3 only.
 Whence and Whither of Man, Tyler.

Soldier Joe's Book Shop, 714 No. Broadway, St. Louis, Mo.

The Bender Family.
 White Head Cook Book.
 Knights of Pythias Manual, paper ed., pub. Dick & Fitzgerald, N. Y., cheap.

State House Book Shop, 221 S. Fifth St., Philadelphia, Pa.

Savage, History of Cape Cod.
 Vaux, Reports of Crim. Cases, Phila., 1846.
 Turner, W. Armstrong, London, 1902.
 Edsall, Thos., History of King's Bridge.
 Memoirs of Carl Schurz.

Arthur L. Stearns, 899 Sterling Pl., Brooklyn, N. Y.
 Early American Bookplates.

G. E. Stechert & Co., 151-155 W. 25th St., New York.

Crane, Colonial Architecture of New England.
 Chandler, Colonial Arch. Md. Pa. & Va., Bates.
 Goforth, Colonial Arch. Details in and Around Phila.
 World's Parliament Religion, rept. Chic., 1893.
 Shufeldt, Studies of the Human Form, 1909.
 Taylor, Novels and Travels, 16 vols., Putnam.
 Roberts, Battle of Oriskany, Utica, 1877.
 Country Gentleman, set.
 Col. Univ. Stud. Hist. Econ. set, any vols.
 Parker & H., Textbook of Zoology, part 1, Mac.
 Parsons, Pathology of the Eye, vol. 4, or set.
 Chamberlain, Farmers' Alliance; what it aims, 1891.
 Dunning, Farmers' Alliance History, Wash., 1891.
 Steam, set to 1913, any volumes or nos.
 Colton, Three years and California, Barnes.
 North Carolina State Records, vol. 18, date.

BOOKS WANTED—Continued.

E. Steiger & Co., 49 Murray St., New York. [Cash.]
Eickhoff, In der neuen Heimath.
Ships Data, U. S. Naval Vessels, 1913.
Report of Bureau of Construction and Repair, 1913.

W. K. Stewart Co., Indianapolis, Ind.
Peabody, Religio-Medico Masquerade.
Thornbury & Walford, Old and New London, 6 vols., Cassell.

W. A. Blakiston, Canaries and Cage Birds.
Stephen Gwynn, To-day and To-morrow in Ireland, Dublin, 1903.
Bartholomew, Atlas of the World's Commerce.

H. Stone, 136 4th Ave., New York.
H. C. Bunner, The Woman of Honor.
H. C. Bunner, Made in France.
H. C. Bunner, The Nine Cent Girls.
Pablo De Segovia, Illus. by Daniel Vierge.

Stratford & Green, 642-644 S. Main St., Los Angeles, Cal.

Lessons on Trees by Harding, 2 copies.
Some Chinese Ghosts, Lafcadio Hearn.

Thoms & Eron, Inc., 50 John St., New York.
Hamilton Institute Modern Business set or odd vols.
Book of Knowledge.
Eliot's Five-Foot Shelf.
Diary of Gideon Walls.

Timby's Book Shop, Ashtabula, O.
Democracy vs. Socialism, Hirsh.
Nineteenth Century.
A Humble Romance and Other Stories.
The Sorceress, Michelet.
Underground Russia, Graham.
Beach, Students Encyclopædia, 5 or 6 vols.
Miss Slemmen's Window, paper or cloth.
Mary Riley.
Library of Original Sources.

C. L. Traver, 108 South Broad St., Trenton, N. J.
Sieveling Gardens, Ancient and Modern.
The Clyde Blacks Color Books.
Warveld, Hist. of Anne Arundel Co., Md.
Buell Genealogy.

Toronto Book Co., 355 Yonge St., Toronto, Can.
Ellis, Studies in Psychology of Sex.
Fripp, Human Anatomy.
Vanderpoel, Human Figure.

H. D. Utley, 240 State St., New London, Conn.
Beach and Rines Americana, 22 vols.

John Wanamaker, New York.
Blair's Chronological Table.
Evacuation, Gratacap.
Modern Billiards, issued by Brunswick-Balke Collender Co.
Articulation of Speech Sounds, Jespersen.
Craftsman, 1727.
Disertation on Parties, by Bolingbroke.
Patriot King.
Lismoyle.
New Testament, trans. by G. R. Noyes.
Finger Ring Lore, Wm. Jones.
The Cross of Berny.
Chironomia or a Treatise on Rhetorical Delivery, Rev. Gilbert Austen.
Practical Treatise on Gesture, Jonathan Barber.
Practical Illustration of Rhetorical Gesture and Action, Henry Siddons.
Dictionary of Select Phrases, Alexander Right.
The Thespian Oracle or a New Key to Theatrical Amusements, printed by J. Barker.
Principles of Elocution, Thomas Ewing.
The Art of the Speaker, James Burgh.
Observations on the Italian School of Florid Song, P. F. Tosi, trans. by Galliard.
Shut Your Mouth, George Catlin.

John Wanamaker, Philadelphia, Pa.
Ten Months Among the Filipinos, Sonneresheim.
Eleusinian and Balchie Mysteries, Thos. Taylor.
Phallicism, Hargrave Jennings.
Hindu Pantheon, Edward Moor.
Great Short Stories, William Patton.

Geo. E. Warner, Minneapolis, Minn.
Iowa, History Tama Co., 1883.
Tennessee, History Eastern, 1887.
Kansas, Shawnee Co., 1905.
Any local history or biography.

Raphael Weill & Co., Inc., San Francisco, Cal.
Love Letters of Thomas Carlyle and Jane Welsh, vol. 1 only; John Lane pub.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa.
Lydekker, Natural History, 6 vols.
Devine, Choosing a Boy's Career.
Schierbrand, Germany.
American Musical Dictionary, 1913 or 1914.
Brierley, Bookkeeping at a Glance.
Pinchon, Financial Direct Action.
Creative Process.

Wilder's Bookshop, 46 Cornhill, Boston, Mass.
Pierce Genealogy, Boston, 1870.
Ridpath's Hist. of the World.
Ferguson's Hist., Architecture.
Chapman's Warblers of N. Amer.
Hamlin's Legend of Detroit.
Thom's Navigator.
Townley's Practical Treatise on Humanity to Honey Bees.
Pamphlets written by Ethan or Ira Allen, before 1800, liberal prices.
Douglas-Lithgow's Dictionary of Indian Places and Proper Names of New Eng., 1909.
Mass. Hist. Soc. Col. 3rd Series, vol. 9, Fourth series, vol. 1, liberal price.
Hist., Warren, N. H.
Vital Records of Sudbury, Mass.
N. H. Hist. Soc. Col. vols. 4, 5, and 6.
Chipmans of Amer., 1904.
Pierce Genealogy, Worcester, 1880 or '82.
Kendall Mem., 1884.

C. Witter, 19 S. Broadway, St. Louis, Mo.
Dickson's Old Reliable, 2 copies.
Dickens' Bleakhouse, Harper's ed.

Woodward & Lothrop, Inc., Washington, D. C.
With Whistler In Venice, pub. Century Co., 1906 ed.
Preparation of the World for Christ, Breed.
Sixty Famous Folk Tales, Wratislaw.
The Sons of O'Comae and tale of other men's sons, Aldis Dunbar, 1904.
Mythology and Monuments of Ancient Athens, Margt. DeVerrall, introd. by Jane E. Harrison.
Psychology of Public Speaking, Walter Dill Scott.
Bill Arp's Letters.
Mind and Voice, Curry.
Mander's Planting of the Christian Church, good type.
Spirit Teachings, Stainton, Moses.

Justin Wright, 2014 Hancock St., Chicago, Ill.
Sergeant, The Astrologers Guide, 1886.
Hartmann, In Pronaos of the Temple.
Hartmann, Secret Symbols of Rosicracians.
Zadkiel, Legacy; The Horoscope.
Sibley, trans. Astronomy and Elementary Philosophy.

Benjamin Wyche, Greensboro, N. C.
Independent, June 29, 1914, 25 copies.

Ye Old Book Shop, 1225 Main St., Columbia, S. C.
Stoddard's Lectures, vol. 4.
Supplementary vol. 5, half morocco.
The Truth About Harman Blennerhassett.
McGill's School History of Virginia.

BOOKS FOR SALE

Irving S. Colwell, 99 Genesee St., Auburn, N. Y.
16 vols. Little Classics, half calf.
2 sets Messages President, 10 vols., half mor., \$5 set.
First editions Twain and Dickens.

Gammel's Book Store, Austin, Tex.
50 copies Duval's Early Times in Texas and Adventures of Jack Dobell, at 50 c. each, unbound paper cover.

Henry Malkan, 42 Broadway, New York.
Stockton (Frank R.) Works. Scribner's Subscription Ed., 23 vols., half lev., as new.....\$36.80
Harte (Bret) Writings. Standard Library Ed., 19 vols., half mor.\$35.00
Stevenson (R. L.), Thistle Edition, 27 vols., half lev.\$60.00
Cooper (J. F.) Works. Mohican Edition, 32 vols., three-quarter mor.\$64.00

BOOKS FOR SALE—Continued.

Henry Malkan.—Continued.

Sage Library. Large paper Edition, 6 vols., half mor.\$15.00
 Whittier (J. G.) Works. Artists' Ed., 7 vols....\$60.00
 We have a large and fine lot of remainders always.
 Dealers are invited to visit us and inspect our stock when in town.

The H. C. Murray Co., 699 Main St., Willimantic, Conn.

Brady's Photographic History Civil War, cloth, 10 vols, new; make offer.

John Skinner's Book Store, 44 No. Pearl St., Albany, N. Y.

Pope's Homer, 12 vols., 4to, full calf, 1715, \$20.

Thoms & Eron, Inc., 50 John St., New York.

Poe, 5 vols., complete, three-quarter mor.....\$3.25
 Balzac, 18 vols., cloth..... 7.00
 Balzac, 18 vols., three-quarter mor..... 9.75
 Shakespeare, 10 vols, cloth..... 3.00
 Shakespeare, 10 vols., three-quarter mor..... 3.00
 Turgenieff, 7 vols., Scribner copyright..... 5.50
 Stevenson, 10 vols., cloth..... 4.50
 Jowet's Plato, 4 vols., cloth..... 2.00
 Jowet's Plato, 4 vols., three-quarter leather..... 3.00
 Lane's Arabian Nights, 4 vols., cloth..... 2.00
 Lane's Arabian Nights, 4 vols., three-quarter lea. 3.00
 Emerson, 5 vols., cloth..... 2.50
 Emerson, 5 vols., three-quarter leather..... 3.35

HELP WANTED

EXCELLENT POSITION open for a good all-around, experienced bookman. Applicant must be well informed in new, old, and standard books. Ability to manage a large floor very essential. Good salary. Give references. Confidential. G. K., 24, care of PUBLISHERS' WEEKLY.

EMPLOYMENT BUREAU (Booksellers' League, New York). Employers in need of help; assistants seeking situations, apply T. E. Schulte, Manager, 132 East 23d Street, New York City.

SITUATIONS WANTED

PUBLISHER'S representative, with New York office, well acquainted with the trade, is looking for additional lines on commission basis for the Eastern territory. Address Z. Z., care of PUBLISHERS' WEEKLY.

WELL-KNOWN BOOKMAN, versed in fine, rare and modern books, is open to an engagement. Competent to take charge and develop a department. Address WILLIAM DOXEY, 7648 Constance Avenue, Chicago, Ill.

YOUNG MAN, with eight years of experience in book business, seeks position with New York publishing house or other book concern. Experience covers work in publishing, jobbing, traveling and department store field. Ready to fill any position where experience would be of value. C. S. W., care of PUBLISHERS' WEEKLY.

MAN of exceptional talents and education desires to make a change from present position. Unusual knowledge of books as a reader of retentive memory. Experienced as manager and salesman of department store and regular book store; also experienced in fancy and commercial stationery. Distance no object. First-class concerns only. Salary moderate. Address LEXICON, care of PUBLISHERS' WEEKLY.

BY THE UNDERSIGNED, who is an experienced traveling salesman, and who has had training as well as advertising and manufacturing man, and as a retail salesman. Have been "on the road" for the past eleven years, and am familiar with and favorably known to the booktrade the country over. Have been employed by G. P. Putnam's Sons, Dodd, Mead & Company, and the H. B. Claffin Company, and am now leaving the latter concern because of their financial difficulties. Possess youth, good health, energy, initiative and the ability to "make good." HARRY F. HULL, 3 Lawrence Street, Yonkers, N. Y.

REMAINDERS

PUBLISHERS, BOOKSELLERS, SUBSCRIPTION HOUSES, PRINTERS, AND BINDERS—I will pay cash on the spot for Remainders in any quantity. We are in the market for complete bankrupt stocks, complete booksellers' stocks, and literary property of all descriptions, including fine sets. When any part of your stock is for sale, for quick action, write WILLIAMS BOOK STORES Co., Williams Building, 349 Washington St., Boston, Mass.

SPECIAL NOTICES

TO PUBLISHERS OF FINE ART LITERATURE: H. Grevel & Co., 33 King Street, Covent Garden, London, W. C., will be glad to receive regularly announcements and catalogues of new and forthcoming publications for careful distribution amongst their customers, interested in every branch of the Fine Arts.

ADVERTISER, LONG ESTABLISHED, with profitably developed trade, would entertain an alliance with established bookseller desiring to extend business. ROBINSON, care of PUBLISHERS' WEEKLY.

AMERICANA, etc. Catalogues free. R. ATKINSON, 97 Sunderland Road, Forest Hill, London, Eng.

RARE BOOKS, Autographs, Manuscripts, Association Books, first editions, jeweled and fine bindings, etc. Illustrated catalogues frequently. Correspondence invited. CHAS. J. SAWYER, LTD., 23 New Oxford St., London, England, and at Cambridge, England.

BOOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.

(ESTABLISHED 1868)

C. D. CAZENOVE & SON

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England
 CABLES: EIKON, LONDON

PROMPT, ECONOMIC AND EFFICIENT SERVICE AS AGENT OFFERED TO AMERICAN BOOKSELLERS and PUBLISHERS BY

HENRY GEORGE

16-20 Farringdon Avenue, Farringdon Street, London, Eng.

Pick-up orders carefully attended to.
 Books or Periodicals by mail or case.

WRITE FOR TERMS

FIRST EDITIONS AND MANUSCRIPTS OF MODERN AUTHORS

including Dickens, Thackeray, Lever, Ainsworth, Stevenson, Jeffries, Hardy, Meredith, Wilde, Lamb, Shelley, Keats. Books illustrated by G. & R. Cruikshank, Phiz, Rowlandson, Leech, etc. The largest and choicest Collection offered for Sale in the world. Books bought.—WALTER T. SPENCER, 27 New Oxford St., W. C., London, England.

Otto-Sauer Method

French German Spanish Italian
 With Key \$1 25 Without Key \$1.00

Generous discounts to the trade

Wycil & Company, New York

RE-ORDERS AND PICK-UP ORDERS

WE are equipped to enable retail dealers to secure their re-orders for stock and daily pick-up orders for books of all publishers, all on one order, in one shipment and on one bill. Mail and express orders are shipped the same day the order is received—and over 90% of such orders are shipped complete.

THE BAKER & TAYLOR COMPANY

Wholesale Dealers in the Books of All Publishers

33-37 East 17th Street Union Square North New York City

THE PAPER BUYING PROBLEM

The two great factors—Price and Quality.
Your Purchasing Agent secures **Best Price**.
Tests determine **Best Quality**.
Combine the two for **Efficiency**.

ELECTRICAL TESTING LABORATORIES, Inc.

80th Street and East End Avenue

NEW YORK, N. Y.

COMPLETE BOOK MANUFACTURING

EXTENSIVE EQUIPMENT IN EVERY DEPARTMENT

Composition
Electrotyping

Quality
Promptness

Presswork
Binding

VAIL-BALLOU Co.

NEW YORK OFFICE
200 FIFTH AVENUE

FACTORY
BINGHAMTON, N. Y.

Start the New Year Right

Many a good resolution is shattered on the rocks of Forgetfulness.

TELEPHONE NOW FOR OUR REPRESENTATIVE

J. F. TAPLEY COMPANY

The Progressive Binders

531-3-5 West 37th Street

Wareroom 425 Eleventh Avenue

NEW YORK CITY

THE RAGGED MESSENGER

By W. B. MAXWELL

Author of

THE DEVIL'S GARDEN

THERE are many who believe that the mystery that took place in Palestine can be repeated; that the same sacrifice is to be made again and again for every age and every country; that the Messenger will again and again be crucified by the world—a **theme of fine possibilities, and one which Mr. Maxwell handles with extraordinary power and tact. Indeed, rarely is there found a novel of such deliberate characterization, such genuine emotion and real interest.**—*Academy and Literature (London).*

THE *Ragged Messenger* will force recognition from the thoughtful and the competent, while it will be read eagerly by the merely curious. . . . The scheme of the book is bold to daring; its social satire is keen and scathing, but quite just.—*London World.*

IN *The Ragged Messenger* Mr. Maxwell has written a powerful and dramatic story, and one having in it qualities by no means common in modern novels of the well written sort. It has fire, sincerity, enthusiasm, and high-strung emotion,—all the elements of drama and popularity.—*The Athenaeum.*

THE *Ragged Messenger* is a remarkable novel—one of the most remarkable of recent years. Mr. Maxwell has imagination, a keen eye for human emotion, for the pathos and the comedy of life. A four-square and powerful piece of work.—*St. James Gazette.*

12mo, Cloth, 448 pages. \$1.35 net.

The Bobbs-Merrill Company, Publishers